

DOLLARS

—AND—

“SENSE.”

A SHORT SERMON

ON FARM ECONOMY.

*ECONOMIST PLOW CO.
SOUTH BEND, IND.*

THOUSANDS OF SHREWD, Keen-witted farmers read our little book and other documents and drop the matter right there.

They never go to the marrow of the subject. Why?

MAINLY BECAUSE the burden of our song is the riding plow, and that tune has no power to charm the mass of farmers.

MANY SAY,—“This subject has no interest for me—the riding plow is not adapted to my farm,” others—“No more sulky plow for me if you please. I’ve been there.”

IN THE MAIN,—Both are right—The sulky plow proper has been a fraud and a delusion, a short lived, weak-kneed, unreliable, “horse-killing” device adapted only to a limited range of work and favorable conditions.

WE ARE NOT OFFERING THAT kind of a plow.

THE “SOLID COMFORT” is a *three-wheeled self-guiding plow*, with neither pole or landside, and bears the same relation to the *Sulky* plow; that a thoroughbred horse does to a spavined mule.

IT HAS DISCARDED and thrown aside, the defects that have on many farms, killed the Sulky plow; (and nearly killed the horses) and it requires no special or favorable conditions, or the services of a mechanical engineer to run it and keep it in order.

IT WILL plow any ground a mower can cut over.

IT WILL work fields the ordinary plow has no business with, and the rougher, tougher and stonier the piece is, the more its superiority will show.

WITH THIS STATEMENT as a basis, and we stand ready to prove the truth of every word of it, the question will naturally arise, “*Is there any money in it for me? If so where is it?*”

OUR ANSWER IS,—If you cultivate forty acres of ground, there is money in it for you.—Let us see how and where.

First and foremost.—It will draw lighter than any plow on earth *on or off wheels*—doing the same work; and the harder the ground the greater the difference in its favor, meaning of course, more acres per week with the same team and plowman, and less cost per acre.

Second.—With a “Solid Comfort” on the farm you never need wait for rain—when you get ready you can plow.

Third.—There is no “dodging” or “skipping” hard spots, and no temptation to the plowman to slight his work, every foot of ground can be turned as the owner wants it.

Fourth.—It will cost from $\frac{1}{3}$ to $\frac{1}{2}$ less for repairs than any plow in use. *Why?* Because it

can't be run on the nose. We need say no more on *this point*—every farmer understands it.

Fifth.—Putting a full grown man on a “Solid Comfort” is a “waste of raw material”—like doing your churning with a threshing engine—it furnishes recreation—not work—for a ten or twelve year old boy or girl.

Sixth.—But you have no boy, and you *will not* buy a plow for your hired man to ride on. We hear this frequently. But if there was any money in it you'd have the hired man ride the plow, as you do the mower or hay rake. There is money in it. How? Put on a third horse and send the outfit along at a pace that your hired man couldn't stand between the handles, and add an acre a day to the work. You needn't fear for the horses, *they* can stand it.

Seventh.—You have no use for a stalk cutter and a “Solid Comfort” on the same farm, nor need you waste time breaking down stalks, if they are ten feet high and as thick as your wrist, the “Solid Comfort” will bury them.

Eighth.—If you want to grow peas or mammoth clover for fertilizing, you need have no fear of not being able to plow them under. The piece of vines or clover never grew in this climate that the Solid Comfort can't master.

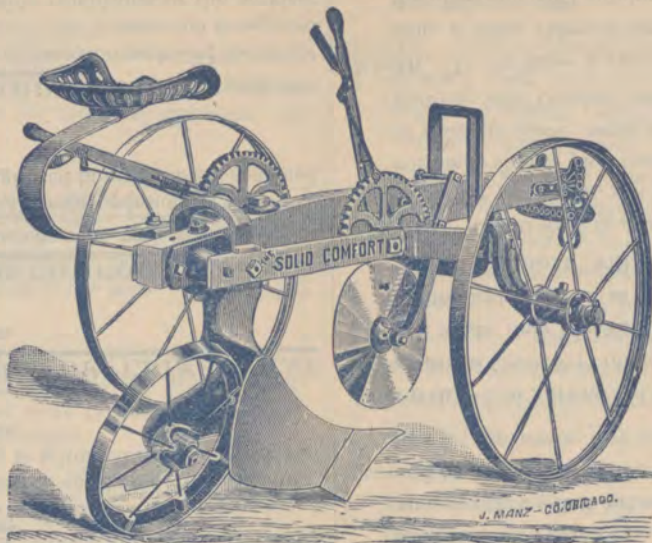
Ninth.—If you have a piece of old marsh, common, a stony ridge, or any old “eye sore” on the place you can't subdue, the “Solid Comfort” will break it up if your horses can walk over it. We know of dozens of cases where it has paid for itself, plowing a single field that it would be a waste of time and temper to attempt with anything else.

Tenth.—As every farmer knows, straight, regular furrows, yield more and better work, than crooked irregular ones. Straight, uniform work is the great specialty of the “Solid Comfort.” It will hold a uniform furrow day in and day out, *regardless of changes from hard to soft spots.* Nor is it necessary to keep the horses in a stiff, rigid attitude like soldiers on parade, by continual reining. They can be driven with a slack line, and move freely and naturally, and you can use any length of evener you desire, and spread them widely apart in hot weather.

Eleventh.—Well ——— we will skip the remainder. We *could* give you ten more reasons of the same tenor, but we don't want to talk you to death.

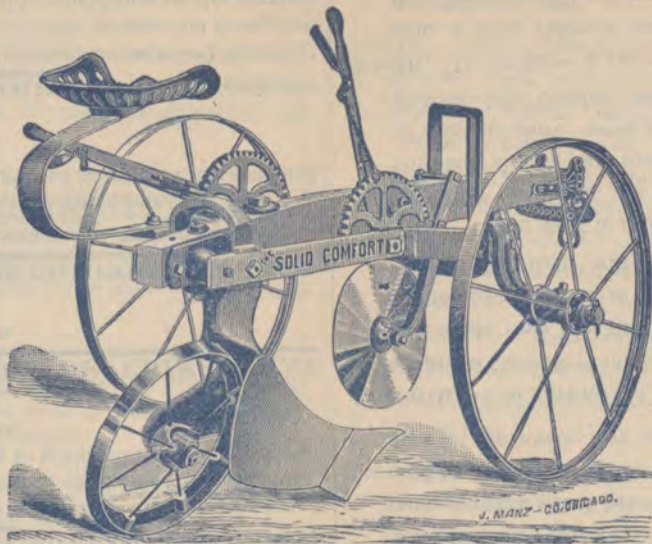
DON'T it seem to you as if it was worth your while to investigate this subject? or is farming on *your* place such a light, easy, profitable occupation that you can afford to ignore the advent of a tool that will enable you to do *the most important work that civilized men engage in*—**Easier, Better, Cheaper** than you ever done it? Or are the methods of fifty years ago good enough for this important field of labor, when you would laugh at the idea of going back to the scythe, or the grain cradle?

OF ONE THING WE ARE POSITIVE.—If you knew the “Solid Comfort” as well



In this construction—Strength, Compactness, Simplicity and the absence of joints to wear loose and become shaky, are the prominent features. The driver is seated near the ground where he can oversee his work. Every pound of the weight of plow, earth and driver, and the side pressure of the moving furrow is carried on the wheels. The adjustments are all made by the clevis and levers. The beam is pivoted to the frame in the rear, its front end is moved up and down in the arch by the lever carrying the plow up and down point first. The rear wheel is never lifted off the ground, and when at work its two faces rest against the corner of the furrow, directly in line with the nose of the share.

Hence.—Whenever the point is lowered by the lever, as soon as the plow travels its own length, the heel drops down level with the point and is held there by the driver's weight. The point is carried on the front furrow wheel, by hitching high enough on the clevis to give it down pressure. The results are 1st. Less than half the usual power is required to work the lifting lever. 2d. The weight of frame and driver cannot be thrown on the sole of the plow. 3d. Under no circumstances can any down weight or side pressure escape being carried on the wheels. 4th. The plow cannot lift or raise out in the hardest ground. 5th and most important of all.—IT CANNOT RUN ON ITS NOSE.



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as *we* do, you wouldn't rest easy until you tried it. If one quarter of the farmers of America knew it, we wouldn't be urging it on your notice. There isn't a factory on the face of the earth that could supply the demand.

IN CONCLUSION, it must be apparent to you that we, and the purchasers of the "Solid Comfort," whose statements we publish, form the most gifted galaxy of liars now before the public, or the plow must have exceptional merit and value. In this connection please remember that if you decide to go to the bottom of the subject, and we have no agent in your vicinity, you can deal with us direct and have time for trial given before payment is required. You can "keep your hand on your pocketbook" until you *know* you are going to get full value for your money. .

Truly Yours,

ECONOMIST PLOW CO.

SOUTH BEND, IND., JAN. 1, 1886.

 If you have not read our book, "Fun on the Farm," get a copy of our agent or write us, —sent free.