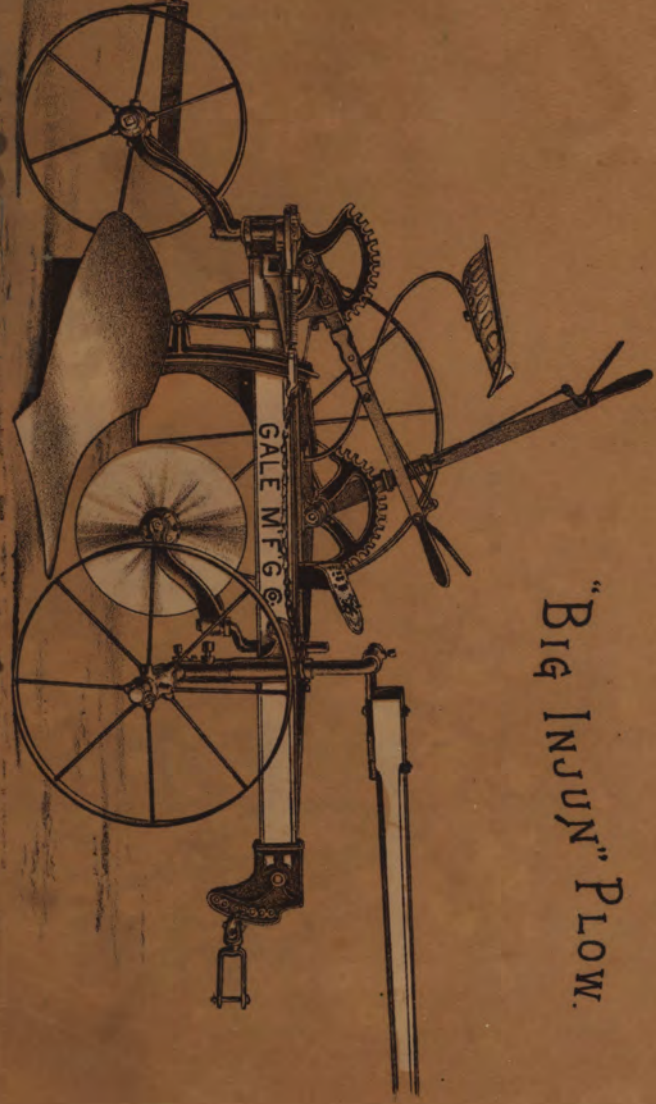




WORKS OF THE GALE MANUFACTURING CO., ALBION, MICH.



"BIG INJUN" PLOW.

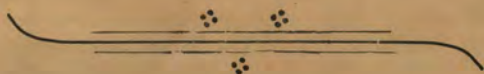


GALE MFG. CO.

FACTORY AND HOME OFFICE

ALBION, MICHIGAN,

U. S. A.



BRANCH HOUSES

Rochester, N. Y.
Philadelphia, Pa.
Columbus, Ohio.
Kansas City, Mo.
Cedar Rapids, Ia.
San Francisco, Cal.
Portland, Oregon.

St. Louis, Mo.
Bloomington, Ill.
Indianapolis, Ind.
Milwaukee, Wis.
St. Lake City, Utah.
Sacramento, Cal.
Los Angeles, Cal.



To Agricultural Implement Dealers,
Farmers, Gardeners, and every
person using a plow.



IN NO egotistical spirit, but with a pardonable degree of pride, we desire to call your attention to the contents of this Catalogue. Who would not feel proud of being the originators of the **BEST PLOW IN THE WORLD**, and of knowing it is thoroughly appreciated by that very large, scrutinizing and intelligent class of farmers who are always seeking for something better; something as near perfection as possible?

The celebrated "Gale Walking Plows" have stood at the head of the list for forty years, and have been acknowledged to be the best in all that constitutes a first-class plow. They have been on the market so many years, and have given such universal satisfaction, that no special comment seems necessary.

The "Big Injun" Sulky Plow.

For the past two or three years we have been critically investigating the various Sulky Plows that have been placed on the market, noting with care their weak points, poor and unsatisfactory work, etc., and overcoming one by one their many imperfections and disadvantages, till in March, 1887, we perfected and patented a **NEW SULKY PLOW** that is absolutely unrivaled, and that must inevitably be used all over our broad land, from the Atlantic to the Pacific, from British America to the Gulf of Mexico.

In order to thoroughly test its merits in all classes and conditions of soil, and be absolutely sure of its workings, it was not put on the market till August, 1887, since which time we have been overwhelmed with orders, taxing our manufactory to its utmost limit, even working overtime. So great was the demand for our **NEW "BIG INJUN" SULKY PLOW** that, much to

Albion, Michigan, U. S. A.

our regret, we were unable to execute all our orders. That we may be able to fully meet the largely increasing demand, we are now erecting IMMENSE new works (see inside page of cover) with a capacity of 400 plows per day, or 125,000 per year. These works will be completed by October 1st, 1888, and will be equipped with all the new and improved labor-saving machinery; railroad tracks running into them from all directions, enabling us to produce our goods, not only with great perfection and rapidity, but at the minimum cost, advantages possessed by but few of our competitors. We propose to have the material in our plows the best; the construction the most skillful, scientific, and modern; and the finish the most beautiful of any plow on earth.

The world moves, and we propose to move with it. We propose to meet modern thought and modern ideas with modern work and methods.

The following testimonials referring to the "Big Injun" have been sent to us within eight months from the time the first plow was put on the market, and indicate very plainly, we think, the direction of public opinion, and which is to be the coming Sulky Plow.

To Agents and Dealers we would say:

*"There is a tide in the affairs of men,
Which, taken at the flood, leads on to fortune;"*

"DELAYS ARE DANGEROUS," and

*"We often lose the good we might receive by fearing
an attempt."*

Buy Modern Plows!

Buy Plows from a House that is Modern!

Obtain the agency of our Plows while you have the opportunity. Our goods have come to stay. They are bound to be the most popular, and you cannot afford to be without them or to fight them; you can make more money by selling them.

SEND FOR PRICE LIST.

Respectfully,

GALE MANUFACTURING CO.,

ALBION, MICHIGAN.



Actual Field Scene, showing a One-armed Boy doing First-class Work with the "Big Injun."

From a Photograph taken by the Instantaneous Process.

How to find Testimony on Special Points.

Some of the letters referring to **durability and general good qualities** are numbered—

1 to 6, 8 to 10, 12 to 15, 17 to 124, 126 to 238.

Letters referring to **perfect work in hard, rough or stony ground**, are numbered—

7, 11, 34, 63, 80, 87, 97, 107, 110, 115, 119, 120, 122, 123, 124, 125, 162, 187A, 188, 204, 211.

Letters which speak of **perfect work at corners** are numbered—

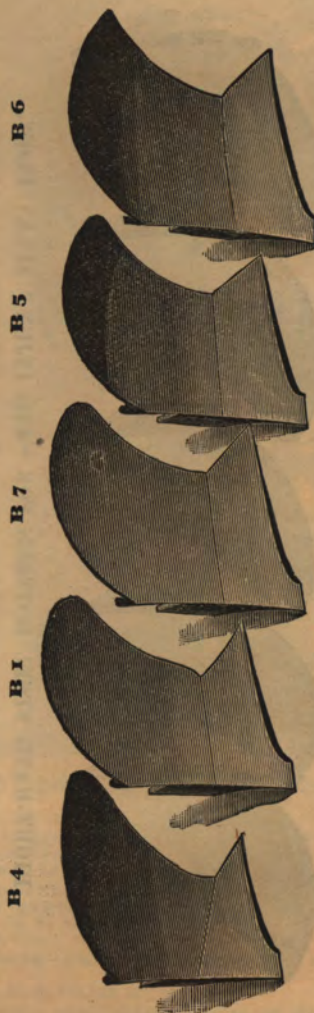
25, 35, 44, 58, 81, 111, 121, 135, 142, 215.

Letters which speak of **lightness of draft and ease of handling** are numbered—

6, 16, 21, 27, 40, 43, 46, 48, 50, 51, 54, 55, 56, 58, 62, 65, 67, 69, 73, 76, 81, 85, 86, 87, 100, 102, 108, 111, 113, 116, 117, 118, 122, 123, 126, 132, 133, 136, 139, 140, 141, 142, 144, 146, 147, 149, 150, 152, 153, 157, 163, 164, 165, 166, 167, 168, 170, 171, 177, 187, 187A, 188, 191, 197, 200, 203, 208, 210, 216, 221, 225, 228, 229, 234, 237, 238.



RIGHT-HAND STEEL BOTTOMS FOR "BIG INJUN" SULKY PLOW.



LEFT-HAND STEEL BOTTOMS FOR "BIG INJUN" SULKY PLOW.

15 A

27

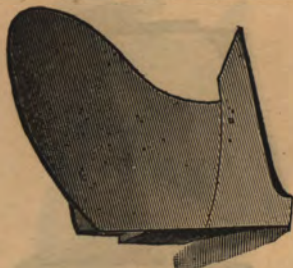
26

31

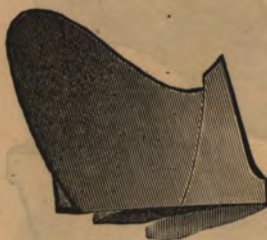


RIGHT-HAND CHILLED BOTTOMS FOR "BIG INJUN" SULKY PLOW.

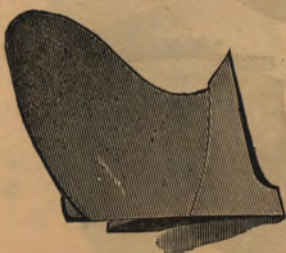
30 B



29



30



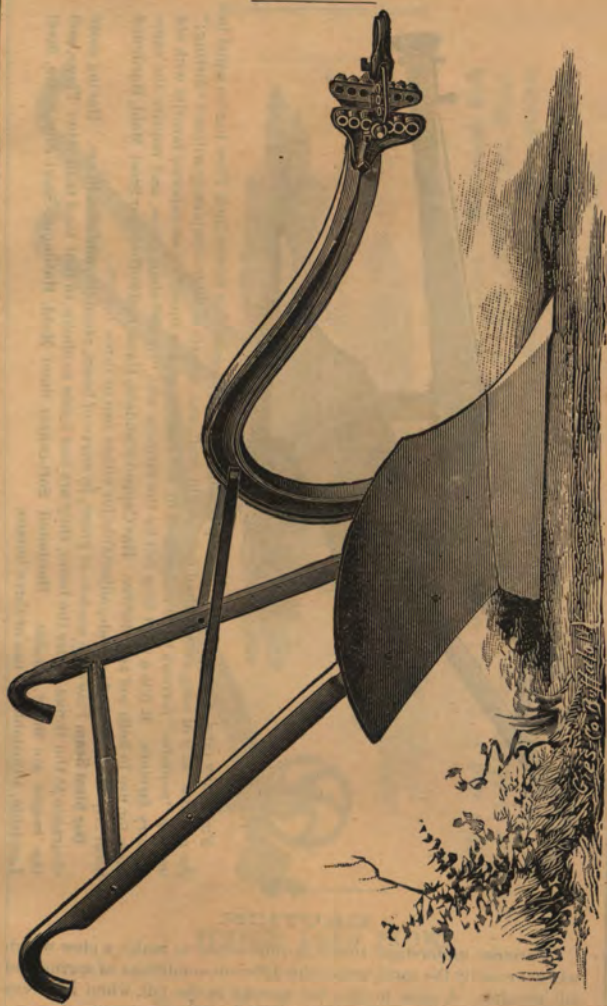
LEFT-HAND CHILLED BOTTOMS FOR "BIG INJUN" SULKY PLOW.

No. 30 B is same as No. 30, only larger.

Albion, Michigan, U. S. A.

STUBBLE PLOWS, RIGHT AND LEFT HAND.

Steel Beam or Wood Beam.



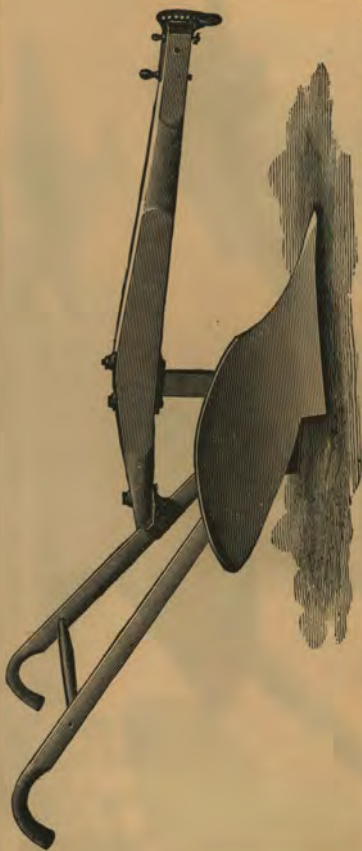
M 13-STEEL BEAM.

10, 11, 12, 13, 14, 16 inch cut of plowshare.

Hardened Soft-center Steel Molds. Hardened Steel Shares. Steel Landside.

TURF AND STUBBLE, RIGHT AND LEFT HAND.

Steel Beam or Wood Beam.



For heavy land, timothy sod, and deep tilling, our H 3, fourteen or fifteen inch Plow has no equal in the market. It is of long, easy turn of mold, light draft, and inverts stubble completely without "flirting;" leaving "readable" furrows to be pulverized by the harrow, and is therefore an especial favorite with old country farmers. It fills a want long felt by the farmers who "rotate" their crops, and require the same Plow for use in both sod and stubble. Has Capped Standard, Hardened Soft-center Steel Mold, Hardened Steel Slip Share, Steel Landside, adjustable for either two or three horses.

Our Steel Beam Plows are models of grace, in curve of beam, strength, and steadiness. Having more clearance at the throat under the beam, they are less liable to choke in foul land than other Plows, and the beams are more durable. Hardened Soft-center Steel Mold, Hardened Steel Slip Share, Steel Landside, adjustable for two or three horses.

CAUTION.

Farmers understand that it is impossible to make a plow which will act exactly the same under the different conditions of spring and fall plowing. A plow to take the ground in the fall, when it is very hard and dry, must be very sharp, with heel of share set well down. This has the double effect (point of share having proper set), of keeping the plow down, and also giving it the land, since winging the share down always gives the plow more land. A plow thus prepared for fall work would not be likely to give satisfaction in the spring in soft ground, as it would take more land and run deeper than desired.

Albion, Michigan, U. S. A.

WOOD BEAM AND STEEL BEAM.

Right and Left Hand.



H 4 and H 2, Steel or Wood beam, right or left hand. Hardened Soft Center Mold, Hardened Cast Share. Made in Full Steel, or with Cast Point. Fitted with Rolling or Knee Coulter. Standard or Beam Jointer. The greatest general purpose Steel Plow made.

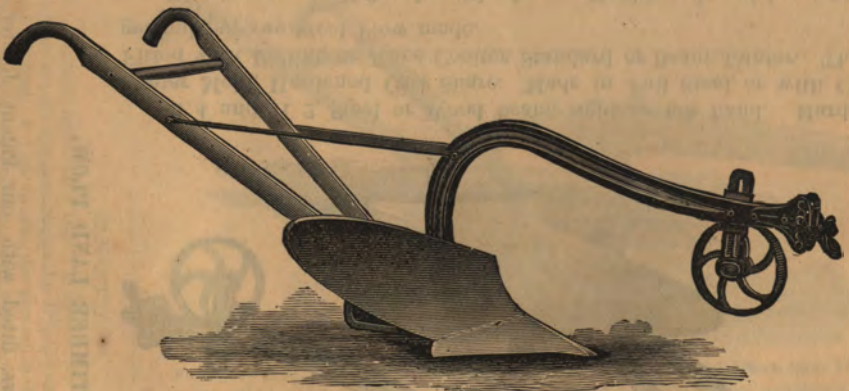
(H 4 is same as H 2, only with shorter Mold-board—quicker turn.)

TIMBER LAND PLOW.

These Plows, fitted with our Patent Jointer or Rolling Coulter, are exceedingly popular in Michigan, Indiana, Kentucky, Ohio, New York, Pennsylvania, New Jersey, Delaware, and New England.

CHILLED, STEEL AND IRON BEAM PLOW.

Right-hand ONLY.



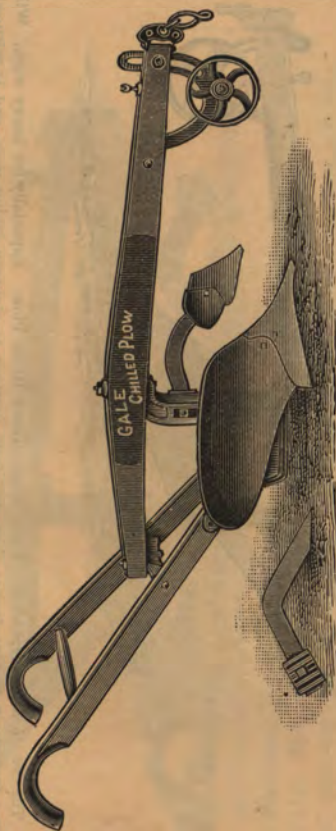
No. 24, Steel Beam, Full Chilled, or Combination Plow with Steel Mold-board.

No. 24, Iron Beam, is made with both Steel and Chilled Mold-boards. Is the best general purpose, Two Horse, Iron Beam Plow in the market. Capacity, six to seven inches deep, and thirteen to fifteen inches wide.

Albion, Michigan, U. S. A.

CHILLED WALKING PLOW.

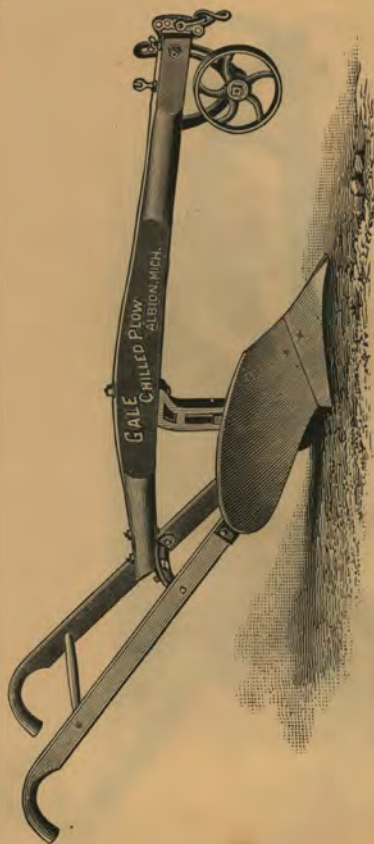
Right-hand ONLY.



No. 26 is a Right-hand, Wood or Malleable Beam, general purpose Plow. Medium sizes, Two Horse, Steel and Chilled Mold-boards. Capacity, seven to eight inches deep by fourteen to fifteen inches wide. This is a general favorite.

CHILLED WALKING PLOWS.

Right-hand ONLY.



The No. 15 A is a right-hand, Wood Beam, Three Horse Plow. Especially for heavy work. Will turn a furrow six to nine inches deep, and from fourteen to eighteen inches wide, and is acknowledged to be the best three horse Plow made.

No. 27 A is a right-hand, Wood or Malleable Beam, Two or Three Horse Plow. Will turn a furrow seven to eight inches deep, by thirteen to sixteen inches wide, and is especially adapted to hard, stony land and clay.

No. 17 B is a right-hand, Wood Beam, One Horse Plow. Turns a furrow five to six inches deep by ten to twelve wide. Is a very popular Plow with nursery men and small garden farmers.

The No. 25 A is a right-hand, Wood Beam, light one horse Plow. Capacity, four to five inches deep by eight or nine inches wide. A general favorite among Southern farmers where small plows are required.

Albion, Michigan, U. S. A.

CHILLED WALKING PLOWS.

Right-hand ONLY.



The No. 31 is a Wood Beam, right-hand, general purpose, ordinary two horse Plow. Will turn a furrow seven inches by fourteen. Made with Shin Piece.

No. 32 is a Wood Beam, right-hand, light two horse, general purpose, slanting Landside Plow, with Shin Piece. Will turn a furrow $6\frac{1}{2}$ inches deep, by thirteen inches wide. The Beam Jointer and Coulter used on this Plow.

No. 34 is a Wood Beam, right-hand, two or three horse, general purpose Slanting Landside Plow, with Shin Piece. Will turn a furrow eight by sixteen inches. Beam Jointer and Coulter used on this Plow.

LEFT-HAND CHILLED WALKING PLOWS.



No. 29 is a Wood Beam, left-hand general purpose Plow for two horses. Very light draft and will turn a furrow six to seven inches deep, by twelve to thirteen inches wide.

No. 30 is a Wood Beam, Left-hand, general purpose, Two or Three Horse Plow. Will turn a furrow six to eight inches deep, by fourteen to sixteen inches wide. We make this Plow with a Shin Piece.

We furnish malleable beams for the numbers 26, 27 A, and 15 A Plows, when desired.

Look for our patent trade-mark on all our castings. None genuine but those with our trade-mark on.

Albion, Michigan, U. S. A.

❖ TESTIMONIALS ❖

MICHIGAN

The most complete plow in use.

No. 1.

ALPENA, MICH., June 7, 1888.

We believe the "Big Injun" Sulky Plow to be the best in use to-day. We would recommend the Gale to all purchasers of Sulky Plows, to be the most complete plow in use.

Yours respectfully,

MCINNIS & MOFFAT.

The king of the field.

No. 2.

DIAMONDALE, MICH., June 4, 18—

All of the "Big Injun" Sulky Plows I have sold are giving the best of satisfaction. There is no doubt but what they are, and will continue to be, the king of the field. The prospects are fair to have a large sale on them this fall.

Yours respectfully,

I. D. NORTH.

More than satisfied.

No. 3.

RIGA, MICH., May 16, 1888.

I am selling the "Big Injun" Sulky Plow, and find it to be just what you claim for it. I am more than satisfied.

Yours truly,

C. M. MOHR.

When a customer tries it he always buys it.

No. 4.

STOCKBRIDGE, MICH., June 5, 1888.

I am well pleased with the "Big Injun" Sulky Plows, and my customers are as much so. When a customer wants a Sulky Plow, and tries the "Big Injun," it is sold, and he is well pleased.

Yours respectfully,

J. K. STANLEY.

The best Sulky Plow made.

No. 5.

JONESVILLE, MICH., June 4, 1888.

I think the "Big Injun" the best Sulky Plow made. Have been in field trials with other sulky plows, and have beat them every time in the following points: *Laying furrows, ease of handling when turning corners or passing over stones, and getting to and from the field.*

Yours truly,

A. H. DUDLEY.

Read This!!

No. 6.

JONESVILLE, MICH., June 4, 1888.

After looking over the "Big Injun" I told Dudley to bring it up to my place, and I would try it. He did so and I have plowed with it for three days. "Oh, for a thousand cripples to sing the praises of the inventor." As "Red Jacket" was the greatest of all Indian orators, so is the "Big Injun" chief of all Sulky Plows. In plodding along after Hand Plows with one leg three inches shorter than the other, I sometimes thought a cripple was of no account at all, and was not very particular how soon I shuffled off this mortal coil, but now I want to live as long as that old fellow, the fellow the Bible speaks of, and ride a "Big Injun" Plow.

Yours truly,

THOS. J. CARTER.

In very rough and stony ground the "Big Injun" works better than a Hand Plow.

No. 7.

CHELSEA, MICH., April 27, 1888.

The "Big Injun" is giving the best of satisfaction. Have one or two working in very rough and stony ground, where it was not expected a Sulky Plow could be used. The "Big Injun" is doing better work than a walking plow could do. We predict a large sale for it this fall. We are also selling your Walkers which have always given the best of satisfaction.

Yours truly,

W. J. KNAPP.

The Gale Plows have never been beaten.

No. 8.

LAPEER, MICH., May 5, 1888.

The Gale Plows take the lead, and have never been beaten in any way or kind of work. Your "Big Injun" gives satisfaction, and is a good worker. It beats everything on earth, that I ever saw, in work, and draught, and handling.

Yours respectfully,

THOS. F. DUNN.

Gale Manufacturing Co.,

Can't praise it too highly.

No. 9. WOODSTOCK, MICH., April 25, 1888.
The Gale Plow gives good satisfaction, and where we have sold them, they think there is no Plow like it. I let one of my neighbors try the "Big Injun," and he says it beats anything he ever saw. You cannot praise it too highly.
Yours truly, LEWIS BROS.

The most perfect Sulky Plow I ever owned.

No. 10. OVID, MICH., June 5, 1888.
I have had good success in selling the "Big Injun." Wherever I have found a man that wanted a Sulky Plow I could sell to him without any trouble. I think they are the most perfect working Sulky Plows I ever saw. I have owned and used others, but never found one that would handle as easy, turn as nice a corner, and adjust themselves to rough and uneven ground, equal to the "Big Injun." I think they are a success in both sod and stubble.
Yours truly, A. M. EATON.

The "Big Injun" works in rough and hard ground.

No. 11. SPRINGSVILLE, MICH., June 5, 1888.
The "Big Injun" gives entire satisfaction in this vicinity. We plowed some very rough and hard ground with it, and it was admitted by all the farmers present, that the work was much better than could be done with a hand plow. We shall want more "Big Injuns" for the fall trade.
Yours truly, SMITH & STEPHENSON.

The Gale always gives satisfaction.

No. 12. BANCROFT, MICH., June 4, 1888.
I have sold a good number of the Gale Plows, and consider them without a superior in the plow market, fully adapted to all the different kinds of soil I have ever put them in, and they always give satisfaction.
Yours respectfully, L. C. SHELLY.

The best Sulky Plow on earth.

No. 13. BLOOMINGDALE, MICH., May 4, 1888.
We believe the "Big Injun" to be the best Sulky Plow on earth. We cannot speak too highly in its favor.
Yours truly, M. LANE & SON.

No plow meets with such general approval.

No. 14. TECUMSEH, MICH., June 4, 1888.
In our experience of the handling of plows, covering a period of some years, we have yet to sell one that gives the unqualified degree of satisfaction, and meets with such general approval as the "Big Injun" of your manufacture.
Respectfully yours, SATTERTHWAITE BROS. & BOYD.

The Gale Plow stands the test.

No. 15. GOBLEVILLE, MICH., June 4, 1888.
We have sold your goods here for four years, and we have tested the Gale Plows with all the leading plows, and find your plows will stand with any of them. We consider the "Big Injun" the best Sulky Plow on the market.
Truly yours, C. M. WILKINSON & BRO.

Lightness of Draught.

No. 16. BENTON HARBOR, MICH., June 16, 1888.
I have sold your Plows for six years in competition with all the leading plows, and can "down them all" with the Gale. As to light draught and good work, they have no equal.
Yours respectfully, C. M. EDICK.

The Gale gives satisfaction.

No. 17. FALMOUTH, MICH., May 4, 1888.
I have handled the Gale Plows for some time, and they are giving good satisfaction.
Yours truly, JOHN KOOPMAN.

Can't be beat.

No. 18. GLEAN, MICH., April 28, 1888.
I think the "Big Injun" is a splendid Sulky Plow, and can't be beat.
Yours respectfully, G. T. CLAPP.

Can recommend it.

No. 19. OAK GROVE, MICH., June 5, 1888.
I am much pleased with the Sulky Plow. Can recommend it to any one. It gives me perfect satisfaction.
Yours respectfully, M. J. HOSLEY.

Albion, Michigan, U. S. A.

No fault to find.

No. 20. DEERBORN, MICH., June 11, 1888.
Never have had a fault to find with the Gale Plows.
Yours truly, W. M. HOLTON.

Will not tip over.

No. 21. HUDSON, MICH., June 2, 1888.
The "Big Injun" Sulkies are giving the best of satisfaction. They are a friend to the boys, for they handle easy, and they are not afraid that it will tip over on them, when back furrowing. We look for a good trade on them this fall. Respectfully, DUNHAM & SON.

Pleased with the Gale Plows.

No. 22. FIFE LAKE, MICH., May 5, 1888.
We are much pleased with the success of the steel walkers.
Yours, etc., E. H. FOSTER.

Universal Satisfaction.

No. 23. NORTH BRANCH, MICH., April 27, 1888.
I have sold your Walking and Sulky Plows during the last sixteen months, and they have given universal satisfaction.
Yours truly, G. W. WESTON.

Knocks them all out.

No. 24. CASEVILLE, MICH., April 30, 1888.
I think the "Big Injun" Sulky Plow knocks out every other plow in the market.
Yours truly, JOHN POSS.

The "Big Injun" is a dandy.

No. 25. GREGORY, MICH., May 4, 1888.
Your "Big Injun" Sulky is a dandy. I put it in the field yesterday where they tried other three-wheeled Sulky Plows, and the customer gives it a great send off. Its turning at the corners is magnificent. A great seller and no trouble. It has all the talking points.
Yours truly, DANIELS & MOORE.

The "Big Injun" is O. K.

No. 26. SOUTH HAVEN, MICH., June 2, 1888.
The parties to whom I have sold "Big Injuns" are much pleased with them. They have tried others, but say the "Big Injun" is by far the best of all. In everything that goes to make up a Sulky Plow, your "Big Injun" is all O. K. Your Walkers are giving perfect satisfaction to all. I offered to take back any and all that do not satisfy. Not one has been returned.
Yours truly, G. B. POMEROY.

The "Big Injun" leads to triumph every time.

No. 27. METAMORA, MICH., April 27, 1888.
I cannot say too much in favor of the "Big Injun" Sulky Plow, for it has been the leading Sulky in all of the trials held in this section. It is the farmers' choice every time, on account of its simplicity, easiness of handling, and its durability, when compared with other sulky plows. You never need to be afraid, for the "Big Injun" will lead you on to triumph every time, and your Walking Plows give the very best of satisfaction.
Yours respectfully, GEO. A. FRICKE.

Would not take \$100 and go without a "Big Injun" Sulky.

No. 28. KALAMAZOO, MICH., May 25, 1888.
We started in here April 1st, to show the "Big Injun." There was not one running in the county. We have sold thirteen in the past two weeks, and where we have ever put one in the field we have never taken it out. We firmly believe we can sell fifty this, the first season. One customer says: "He would not take \$100 if he could not get another," and he has three good Walking Plows in the barn. Another says: "His saves him one man and a team, and he can turn up-hill, better than he ever could with his walker." Another customer has not used a plow for six or eight years, and now he has done it all, and just as he wants it. On his 400 acre farm, another customer says: "He will turn over 100 acres with his one team." That is the way they all talk. We have three to start to-day. All are giving the best of satisfaction.
Yours respectfully, H. H. DEMING & CO.

Can't say too much for the "Big Injun."

No. 29. LAINGSBURG, MICH., May 7, 1888.
We have had several Sulky Plows, in this vicinity, that they call "Sulkies," but my opinion is that we have not had anything in the

Gale Manufacturing Co.,

Sulky line to compare with the "Big Injun." The boy that can drive a team can do a man's work with the "Big Injun." You can't say too much for it.

Respectfully yours, SAMUEL STEERS.

Gives the best of satisfaction.

No. 30. FENVILLE, MICH., April 25, 1888.

I can safely say that the Gale Plow is giving the best satisfaction in our vicinity of any plow in the market. It not only does the work, but is a good looking and easy working plow. Yours truly, A. J. CAPEN.

We recommend the Gale.

No. 31. BELLAIRE, MICH., April 28, 1888.

Your plows give good satisfaction with us, and we recommend them to any and all. Yours respectfully, E. L. BANSILL.

Everybody buys the Gale.

No. 32. JEROME, MICH., May 2, 1888.

Your plows are in great demand. Every new plow bought is invariably a Gale. Very few other plows used in this section.

Yours truly, WILL W. ARMSTRONG.

It is a complete success.

No. 33. HICKORY CORNERS, MICH., April 28, 1888.

I have sold only one "Big Injun." It is giving the customer exceedingly good satisfaction. It is a complete success. Please send me another "Big Injun" Sulky Plow. Yours respectfully, A. A. ALDRICH.

Never had one returned.

No. 34. PRAIRIEVILLE, MICH., June 5, 1888.

The "Big Injun" Sulky Plow pleases every man and boy that has anything to do with it. Your plows are always first-class. We never had one returned, and we sell all plows on trial, and we have all grades of soil, from the lightest sand to the heaviest clay, and also very stony ground, for which your plows are hard to beat. Yours truly,

E. M. & M. T. JONES.

Have sold eleven.

No. 35. GOODRICH, MICH., April 30, 1888.

We have sold eleven of your "Big Injun" Sulky Plows, and they are doing splendid work. They turn a good furrow, and work splendidly in turning corners. Any boy that can drive a team can do good work with the "Big Injun" Sulky Plow. The farmers think the "Big Injun" Sulky Plow does grand work.

Yours truly,

R. TROLLOPE & SON.

The most complete we ever handled.

No. 36. EDMORE, MICH., April 24, 1888.

Your plows are the most complete I ever handled. They give good satisfaction here.

Yours respectfully, H. A. MALLEY.

Only the Gale sold here.

No. 37. FENTON, MICH., May 2, 1888.

The farmers all allow that the "Big Injun" is a dandy from West Point. No other plows but the Gale sold here.

Yours respectfully, D. HORTON.

It is all we claim for it.

No. 38. HOWARD CITY, MICH., April 27, 1888.

I find the "Big Injun" to be fully up to what you claim for it. Have seen it work under all the ordinary disadvantages, and it is a success.

Yours truly, EDWARD G. PIPP.

We consider the "Big Injun" the boss.

No. 39. LESLIE, MICH., April 27, 1888.

The farmers in this section speak in great praise of the "Big Injun." We have handled the Gale Plows for a long time, and consider them the boss plows.

Yours truly, V. H. GROUT & CO.

It beats them all.

No. 40. MARCELLUS, MICH., May 2, 1888.

I have owned and used three different three-wheeled sulky plows, and am satisfied for ease of draught, convenience in handling, and general construction, the "Big Injun" beats them all. Yours truly,

CHARLES GILL.

Gives perfect satisfaction.

No. 41. MARCELLUS, MICH., May 2, 1888.

I have sold your "Big Injun" Sulky Plows, and they are giving perfect satisfaction in all particulars. Yours truly, E. M. KETCHAM.

Albion, Michigan, U. S. A.

A complete plow.

No. 42.

CLAIRE, MICH., June 5, 1888.

The "Big Injun" is a complete Sulky Plow. The farmers tell me that it is the coming plow.

Yours truly,

A. J. DOHERTY.

Stands second to none.

No. 43.

HORTONS BAY, MICH., May 25, 1888.

I can say that the "Big Injun" Sulky Plow is a perfect success. It runs light and is easy to handle and will adjust itself to stony and uneven ground better than any other Sulky Plow I have ever seen. The Gale Plows are giving universal satisfaction. They are stronger and more durable, and stand second to none in the market. I take pleasure in recommending your plows.

Yours truly,

S. L. HICKS.

In every field trial we have sold a "Big Injun."

No. 44.

BRONSON, MICH., May 3, 1888.

We have placed four "Big Injuns" on the market this spring so far, and will have calls for a good many more before next fall. We will say that we never saw a plow take as well as the "Big Injun." We have had several field trials and in every case we have sold a "Big Injun." We are having a big sale on the Gale Plows. The "Big Injun" beats any plow, walking or riding, in turning corners and for all work. We have great hopes for the "Big Injun."

Yours truly,

TWIST & ELDRED.

Two and a half acres in one day with only two horses.

No. 45.

COLDWATER, MICH., April 27, 1888.

The "Big Injun" stands at the head of all Sulky Plows in Branch County. One of my customers plowed two and a half acres in one day with only two horses, notwithstanding the fact that he is a cripple and has the use of only one hand, still he could handle the plow perfectly well.

Yours truly,
G. W. HARDING.

The "Big Injun" is the perfection of the plow trade.

No. 46.

TRAVERSE CITY, MICH., June 5, 1888.

The Gale Plows have given our customers the best of satisfaction, and in the "Big Injun" perfection has been attained. It sells at sight and certainly beats them all for simplicity, ease of operation, durability, and good work.

Yours truly,

DOUGLAS & BOUGHEY.

The Gale Plows give the best satisfaction.

No. 47.

JACKSON, MICH., April 27, 1888.

Our experience with the "Big Injun" Sulkies, so far, has been both a surprise and great satisfaction to us. They will do better work and do it easier than any other sulky or walking plow. The Gale Plows of all kinds are thoroughly reliable, and will give the best of satisfaction.

Yours truly,

REID & CO.

Nothing but praise for the "Big Injun."

No. 48.

CASSOPOLIS, MICH., April 27, 1888.

The "Big Injun" Sulky Plow sent here last fall, was tried in the presence of a number of our best farmers, and pleased all present, in work, draught, and handling. I have talked with several of our farmers, who are using the "Big Injun," and they speak very highly of it.

Yours respectfully,

WM. SEARES.

Saves from 30 to 50 per cent in plow points alone.

No. 49.

NILES, MICH., May 2, 1888.

We handled your Plows here for three years, with the very best of success, both as regards selling qualities, and the satisfaction it gives the farmer, many of whom report among other good qualities, that it saves them from 30 to 50 per cent in plow points, over other plows they have used. The "Big Injun" Sulky Plow is having unprecedented sale in this county for a new sulky. We sold a number of them last fall, and we are expecting a larger sale this year. If one half the farmers buy that say they will, we will have to duplicate our orders several times.

Yours truly,

HARDER HAYNES.

Its work can't be beat.

No. 50.

REED CITY, MICH., April 27, 1888.

The "Big Injun" Sulky Plow has more than met my expectations. It has fully satisfied my customers, who are very particular, causing them to reject all other makes. The "Big Injun" handles easy for both man and team, and its work can't be beat.

Yours truly,

J. L. RAYFUSE.

Gale Manufacturing Co.,

It is more than you claimed for it.

No. 51. MATTAWAN, MICH., May 2, 1888.

The "Big Injun" Sulky Plows excel all others in work, draught, and simplicity of adjustment. My customers say that it is even more than is claimed for it. I am using one of them on my farm, and can speak from experience. It is ahead of any Sulky I have ever had anything to do with. I think when farmers have tested it they will use no other.

Yours truly, G. H. GOODRICH.

Defy all competition.

No. 52. ROCHESTER, MICH., June 7, 1888.

Our experience with the "Big Injun," has been very satisfactory, and wherever we have placed them, they have stayed and defied all the competition that could be brought.

Yours truly, REIMER & TAYLOR.

Have no trouble to sell the "Big Injun."

No. 53. HILLSDALE, MICH., June 5, 1888.

We had the first of your "Big Injun" Plows this spring, and have, so far, sold nine of them, and all are giving the best of satisfaction. We have been very surprised at the success we have had in selling these plows, and this fall expect a large trade. We have had competition with other plows, but have had no trouble in selling the "Big Injun" every time.

Yours truly, GARDNER & McDERMID.

Quality of work and lightness of draught.

No. 54. FENWICK, MICH., June 5, 1888.

The "Big Injun" Plow is a good one, and the one I have sold gives excellent satisfaction. Have just had a field trial with another make of Sulky Plows, and the "Big Injun" was given the preference for quality of work, lightness of draught, and ease of management. I am confident that it is the plow for farmers to buy.

Yours truly, GEO. W. EITELBUSS.

We consider it the best.

No. 55. GRAND RAPIDS, MICH., June 4, 1888.

The "Big Injun" takes the lead. We have no trouble in securing sales wherever we have a chance to show one plow. Its ease of handling and simplicity of construction are points that every farmer grasps at sight. We consider it the best.

Yours truly, BROWN & SEHLER.

The only Sulky Plow that farmers will buy.

No. 56. LANSING, MICH., April 30, 1888.

Having handled the Gale Plows for two years previous to the present season, and your "Big Injun" Sulky Plow since its first introduction where at least eight of the leading plows are offered for sale, and can say that I have large and increasing trade on them, which last season amounted to about 100 Walking Plows, and they have given universal satisfaction. As to your "Big Injun" Sulky Plow, it is certainly the strongest, simplest, and easiest to handle, as well as the lightest draught Sulky Plow that I know of. It pleases everybody that sees it operate. And as it becomes known, it is the only Sulky Plow that farmers in this locality will buy.

Yours truly, CHAS. E. GARNER.

Will sell on its merits.

No. 57. KINGSLEY, MICH., April 29, 1888.

I am a farmer and also a dealer, for the past three years, in plows, and I use the Gale Plow on my farm and consider it the best plow made. It will sell on its merits.

Yours truly, ALBERT NICKERSON.

No Sulky Plow compares with the "Big Injun."

No. 58. CHARLOTTE, MICH., May 4, 1888.

We have sold the "Big Injuns" for the past two seasons, and we find no trouble to sell them by the side of other Sulky Plows. Farmers like the construction, ease of handling, perfect work on the corners, and lightness of draught. We have been in the field with other sulkies, and in every instance have sold the "Big Injun." No sulky made has given our farmers such satisfaction as the "Big Injun."

Yours truly, ELLS & MORGAN.

The "Big Injun" a grand success.

No. 59. WARREN, MICH., May 1, 1888.

We consider the "Big Injun" Sulky Plow a grand success. The best Sulky Plow in the market. The farmers here, almost to a man, say that

Albion, Michigan, U. S. A.

the Gale Walking Plow can't be beat. Wherever it is introduced it is almost impossible to sell any other plow.

Yours truly,

BEEBE & OSBORN.

Cannot improve it either for man or team.

No. 60.

PORT HOPE, MICH., June 5, 1888.

Your "Big Injun" Sulky Plow is far superior to anything of the kind ever before introduced here. I don't know how you can go to work to make any improvements, either for man or team. It supplies a long-felt want among good farmers. We can only say to those having any doubts, come and see it work, and you will be satisfied at once that its equal is nowhere to be found.

Yours truly,

LUTHER RIPLEY.

The "Big Injun" is far ahead.

No. 61.

MORENCI, MICH., May 2, 1888.

I have been introducing the "Big Injun" Plow and can say it is giving general satisfaction, it is very simple and easily handled, and is the best selling implement I ever handled. Farmers in general like the "Big Injun," much better than any other Sulky Plow. They all agree that the "Big Injun" is far ahead.

Yours truly,

G. W. WOODWORTH.

Sold six this spring.

No. 62.

HILLSDALE, MICH., April 27, 1888.

We had the first of your "Big Injun" Plows this spring, and up to this time have sold six, all of which are giving the very best satisfaction. Parties having other makes of Sulky Plows, who have seen the "Big Injun" work, agree that it beats them all, for ease of work on man and team. They are superior to any hand plow ever made, and one point will outwear three points on a walking plow. It is now generally conceded, in this section, that the Gale Plow is the best, runs the lightest and requires the least repairs.

Yours truly,

GARDNER McDERMID.

Excellent satisfaction in rough and hard ground.

No. 63.

CLYDE, MICH., April 27, 1888.

Have sold your Walking Plows for years, and I think the Gale Plows are the best sold in our county. The "Big Injun" is giving excellent satisfaction, especially in rough and hard plowing.

Yours truly,

F. J. BARRETT.

My trade will use no other.

No. 64.

PALO, MICH., April 30, 1888.

Having been in the manufacturing business from boyhood, I can appreciate a good tool, and I find the "Big Injun" the most complete tool on the market. It takes the eye of every farmer, and it works as well as it looks. I can say that the Gale Plows stand at the head, and my trade will use no other.

Yours truly,

EDWARD RORK.

Best plow for general use.

No. 65.

FATON RAPIDS, MICH., May 1, 1888.

After several years' experience with the Gale Plows, I can say that for kind, quantity, and quality of work they will do; they are, in my opinion, the best plows for general use. I regard the Sulky Plow as far ahead of all competitors. With my experience with the "Big Injun," I think it is the simplest constructed, and easiest handled, most durable, and will be the leading Plow, as it captivates the attention, and makes a good impression on all farmers.

Yours truly,

JOHN O. SMITH.

The most complete, and yet so simple in construction.

No. 66.

FARGO, MICH., April 30, 1888.

Allow me to say, and it is also the opinion of our largest and best farmers, that the "Big Injun" is the most complete Sulky Plow we ever saw. So simple in construction, the various sized bottoms suited to all kinds of soil. In my judgment, no sulky can compare with the "Big Injun." Hoping you will prosper in manufacturing the "Big Injun," I am

Yours truly,

J. H. BARTLETT.

Dealers can be proud to handle your goods.

No. 67.

PETERSBURG, MICH., May 1, 1888.

I think the "Big Injun" Sulky Plow can't be beat by any other sulky yet in the market for lightness of draught, durability, and ease of adjustment. Any dealer can be proud to handle your goods.

Yours truly,

E. J. CILLEY.

The "Big Injun" is away ahead of all other Sulkies.

No. 68.

THREE RIVERS, MICH., May 4, 1888.

The "Big Injun" Sulky is giving our customers the best satisfaction. All farmers who are using or have seen it, say it is away ahead of all other

Gale Manufacturing Co.,

sulkies. Have sold your Walking Plows a long time, and they have always pleased our trade. We think that in a couple of years, two thirds of our plow trade will be "Big Injun" Sulkies.

Yours truly,

JOHN GRIFFITHS.

Cannot be equaled for strength.

No. 69.

WYANDOTTE, MICH., April 30, 1888.

Your "Big Injun" Sulky Plow, is just as near a success as can be made. Every farmer who has tried it claims it cannot be equaled for strength, lightness of draught, and durability. It does the finest work I ever saw, and two horses can pull it easier than any other plow made in the shape of a sulky plow. Yours truly,

WM. WALTHER.

Have not lost a sale this spring.

No. 70.

MARSHALL, MICH., April 27, 1888.

I am meeting with great success with the "Big Injun." Can sell them just as fast as I can draw them out. Started three yesterday. Have not lost a sale this spring, where I have started one.

Yours truly,

J. T. MACK.

Shall want more before the season closes.

No. 71.

VOLINA, MICH., April 30, 1888.

We have thoroughly tested the "Big Injun" Sulky Plow, and must candidly admit that it exceeds our most sanguine expectations. We thought we bought too many (twelve), but it looks now as if we shall want more before the season closes. Yours truly,

CARY & WRIGHT.

The "Big Injun" is worth \$100.

No. 72.

PONTIAC, MICH., April 26, 1888.

The "Big Injun" Sulky Plow has gone beyond our expectations in the way it has worked in the field. One farmer expressed himself, "If any other Sulky is worth \$30, the "Big Injun" is worth \$100." We are receiving compliments for it every day, from farmers, and predict for it a great sale wherever introduced. You are at liberty to use our name in recommending your "Big Injun." Yours truly,

JACOBS BROS.

The "Big Injun" always wins.

No. 73.

BELDING, MICH., May 12, 1888.

We would say to the people using plows, that the Gale Sulky and Walking Plows are the perfect plows. Our experience, so far, with the Sulky Plow, is a success. We have placed them in farmers' hands this season, to compare and test their merits of work and convenience of handling, against three other makes of Sulky Plows. In each case the "Big Injun" was given the preference. The Gale is equal to the best plow made, and is the popular plow of this section.

Yours truly,

WETER & WISE.

Sold two before night.

No. 74.

SWARTZ CREEK, MICH., May 4, 1888.

I started my first "Big Injun" yesterday and sold two before night. Am more than pleased with the working of them. Think you cannot recommend them too highly. This will apply to your Walkers as well.

Yours truly,

W. L. MILLER.

Best selling tool on the market.

No. 75.

GREENVILLE, May 2, 1888.

The "Big Injun" Sulky Plow is the best selling tool I ever handled. If a farmer sees the "Big Injun" work, he will buy it, and it can't be beat.

Yours truly,

JAMES CALLAGHAN.

Will sell on sight.

No. 76.

MILFORD, MICH., April 22, 1888.

The "Big Injun" Sulky Plow, we can truly say, having had experience in handling Riding Plows, that we have never seen anything in that line to compare with it in ease of management, lightness of draught, and turning of furrows. The demand for them is much greater than we anticipated, and we have already sold and settled for more than we had hoped to during the entire year. No man wishing to buy a Sulky Plow, and seeing the "Big Injun" run two hours, but what he has been ready to close a contract with us for one.

Yours truly,

FIELDEN & WELCH.

General satisfaction.

No. 77.

ORLEANS, MICH., May 5, 1888.

We can say your plows give general satisfaction.

Yours truly,

SMITH BROS.

Albion, Michigan, U. S. A.

Turns the best furrow.

No. 78. WHITMORE LAKE, MICH., May 5, 1888.
My Gale Plow is the best plow in use, and turns a better furrow than any plow I am acquainted with. Yours truly, F. C. SMITH.

The best for all kinds of plowing.

No. 79. WHITMORE LAKE, MICH., May 5, 1888.
The Gale Plow is the best plow I ever used for all kinds of plowing. Yours truly, ALEXANDER TODD.

A boy 12 years old handles plow nicely.

No. 80. CERESCO, MICH., June 18, 1888.
My little boy twelve years of age, handles the "Big Injun" Sulky with ease, in what is considered here stony ground, having plowed fifteen acres for corn this spring. The Gale Walkers take the lead of all plows in my locality. Yours truly, G. DEMOTT.

It turns a square corner.

No. 81. MARENCI, MICH., April 28, 1888.
I can cheerfully recommend your "Big Injun" Sulky Plows. I have used other sulky plows, and can say the "Big Injun" is far ahead of them all. For good work, lightness of draught, and for square corners it is far ahead. Yours truly, J. I. OVERMYER.

It has many friends.

No. 82. BRIGHTON, MICH., April 27, 1888.
We have sold the Gale Plows for the last twelve years, and have sold hundreds of them. There is not a plow sold that has so many friends as the Gale. We have sold a number of the Sulky Plows, and they all give good satisfaction. Yours truly, PIPP & BECKER.

Best material.

No. 83. PERRY, MICH., June 4, 1888.
Have sold your plows for twelve years, and have had a very fine trade on them. Have customers who will use no other plow. The material, both wood and iron, is the best of any I ever handled, and have fewer repairs to furnish free than of any other make. Wishing you a successful trade. I am, yours truly, R. S. OLCOTT.

The finest Sulky Plow now in use.

No. 84. MASON, MICH., May 2, 1888.
I think the "Big Injun" is the finest Sulky Plow now in use, and would recommend any farmer, who wants a plow, to try the "Big Injun," and he will use no other. Yours truly, JOHN LASENBY.

The Gale Plows never wear out.

No. 85. IMLAY, MICH., June 2, 1888.
We have, for six years, handled your plows in this vicinity, and it is a noticeable fact, that while our sales of scrap iron amount to twenty tons per season, no Gale Plows are ever found therein. Our predecessors, who sold the plow for five years prior to our taking hold of them, making eleven years of continued trade, and we are positive that not one in all that time has become a thing of the past. We are tickled to death with the Sulky, it works so nicely, and is so easily handled. Yours truly, MANWARING & CO.

We congratulate you on your success.

No. 86. FLINT, MICH., June 5, 1888.
We are well pleased with the "Big Injun" Sulky Plow. Have not sold a plow that has failed to give satisfaction. Every farmer who has tried one is satisfied that he has the best plow in the market, and farmers who have used other sulky plows claim that the "Big Injun" handles easier than any plow they ever used. The Gale Walkers are giving the best satisfaction, being light draught, easy on team and man, and doing fine work. We congratulate you on the success you have made in getting such an excellent plow on the market, and can say with all confidence that the dealer who can get the "Big Injun," and does not take it, will always regret his mistake. Yours truly, WOOD & ATWOOD.

Sold a Plow at every trial.

No. 87. NORTHPORT, MICH., May 17, 1888.
We have sold several of the "Big Injun" Sulky Plows in this neighborhood, and find they give the best satisfaction. We were a little afraid of them at first and did not attempt to sell any until after trying them in all

Gale Manufacturing Co.,

kinds of ground, and found they did better work in light soil, in gravel where you could not keep another plow in the ground, in heavy soil, and in very stony land. At every place we made a trial, we sold a Plow, and from practical experience can recommend the "Big Injun," as not only the best Sulky Plow we ever saw for all purposes, but the lightest running as well. It seems impossible to break them.

Yours truly,

J. H. PUTNAM & CO.

Monarch of all.

No. 88.

HOWELL, MICH., May 1, 1888.

For years it has been an acknowledged fact that the Gale Walking Plow was king of the field; but, alas! we are living witnesses to its great overthrow, for the "Big Injun" Sulky Plow has scalped every plow that ever touched soil, and stands like a mighty monarch over all of its competitors.

Yours truly,

A. V. HOLT.

Over two hundred Gale Plows sold.

No. 89.

BUCHANAN, MICH., April 28, 1888.

To say that they are all you claim, and that we are well pleased, is putting it mild. We have sold over two hundred Gale Plows, with good success.

Yours truly,

ROE BROS.

The coming Plow.

No. 90.

EAST TAWAS, MICH., May 2, 1888.

It is undoubtedly the coming Plow.

Yours truly,

O. N. CARPENTER.

Adapted to all kinds of soil.

No. 91.

WEST BRANCH, MICH., May 15, 1888.

This is my first year's experience in handling plows, but I find the Gale has lots of friends, and I consider it one of the best Plows in the market. It is so well adapted to all kinds of soil.

Yours truly,

M. A. RANDALL.

The best Sulky.

No. 92.

MILLINGTON, MICH., April 27, 1888.

The "Big Injun" is, without doubt, the best Sulky Plow in the market.

Yours truly,

WM. HAWKS.

Are the leading Plows.

No. 93.

PINCKNEY, MICH., April 27, 1888.

The Gale Plows are the leading Plows in this section, and in a trial cannot be beaten.

Yours truly,

TEEPLE & CADWELL.

The only practical Plow.

No. 94.

NASHVILLE, MICH., June 1, 1888.

I have watched closely the varied ideas presented by the different farmers who have examined the "Big Injun" Sulky Plow, and the universal conclusion has been, that it is the finest riding Sulky Plow they had ever seen. Everyone who tries it, keeps it, and my opinion, based on a thorough trial of it is, that it is the most, and, in fact, the only practical riding Sulky Plow that has been offered to the trade. Adapted equally well to all and every variety of soil a farmer may have. You have a good thing, push it!

Yours truly,

C. L. GLASGOW.

Best I ever used.

No. 95.

WHITMORE LAKE, MICH., May 5, 1888.

I think the Gale Plow is the best I ever used for all kinds of ground.

Yours truly,

HENRY SPIEGELBERY.

One man buys three and is delighted with them.

No. 96.

NORTHVILLE, MICH., April 28, 1888.

The farmers who buy the "Big Injun" are well satisfied with them. Sold one man three of your plows and he is delighted with them.

Yours truly,

G. S. VANZILE.

Would not take a walking plow as a gift.

No. 97.

PEWAMO, MICH., June 5, 1888.

Have this day started the first "Big Injun" Sulky Plow, and it works to perfection. Our customer is more than pleased with it, and says, "he would not take the best Walking Plow as a gift and be obliged to use it." We had a splendid place to try the Plow, all kinds of soil, some of it very stony, hard clay, knolls and black sand, and the field was very uneven, up hill and down, and on the side hill, and he could so adjust the Plow with the levers, that he could do good work in any and all conditions of ground.

Yours truly,

C. P. SUMMERS.

Albion, Michigan, U. S. A.

Receives the blue ribbon.

No. 98.

FARMINGTON, MICH., May 5, 1888.

I have sold a number of the "Big Injun" Plows in this vicinity, and they are meeting with much praise among the farmers. They are easily handled by a boy who is too small to use a Walking Plow. The "Big Injun" received the blue ribbon at our fair last fall. All who have bought one of your Plows here would willingly sign this testimony.

Yours truly,

J. W. HATTON.

Can sell no other plow in this county.

No. 99.

WATRUSVILLE, MICH., June 5, 1888.

In Tuscola County you cannot run fast enough to give a man any other Sulky Plow but the "Big Injun." I sold one customer a "Big Injun" Sulky Plow yesterday who had a sulky plow of another make, nearly new, and he offered to sell it to me for \$10.00. That is the way the "Big Injun" stands in this county. Your Walking Plows can't be beat, and your Joiner discounts any other in use. Yours truly,

H. M. CRILL.

It is an eye opener.

No. 100.

VERMONTVILLE, MICH., May 19, 1888.

The Gale Plow is giving good satisfaction in this locality. The "Big Injun" is making them all open their eyes. We expect to sell twenty-five this spring. As to handling the three-wheeled Plow none can beat them.

Yours truly,

BLAIR & BARRETT.

It takes the cake.

No. 101.

NEWHAVEN, MICH., April 27, 1888.

Your "Big Injun" takes the cake. It always attracts the attention, and is favorably commented upon by wide-awake farmers. I think it is the best Sulky Plow I have ever seen, or had any experience with.

Yours truly,

BURTON NYE.

The "Big Injun" is the chief.

No. 102.

NORTH ADAMS, MICH., May 2, 1888.

We think the "Big Injun" the best Sulky Plow we ever saw. Have had several plow trials, each time having the pleasure of leaving the "Big Injun" in the field, with all the honors. Our customers think that the "Big Injun" is the chief of Plows, and a complete success. It is strong, durable, light draught, and easy to handle. It appears to fill our trade with satisfaction. Your Walking Plows are excellent for all kinds of soil. These with the "Big Injun" make the best selling line of Plows on earth.

Yours truly,

HALL BROS.

Universal Satisfaction.

No. 103.

CLEON, MICH., May 1, 1888.

The Gale Plows that I have handled give universal satisfaction wherever I have sold them.

Yours truly,

E. R. FULLER.

Would have no other.

No. 104.

MORENCI MICH., April 28, 1888.

I have used the "Big Injun" Sulky Plow and am satisfied with it. It does good work, and can say I would use no other three-wheeled sulky plow in preference to the Gale.

Yours truly,

JOHN STANTS.

No. 105.

The "evidence" that "talks."

GALE MANUFACTURING CO.

GRAND RAPIDS, MICH.

Gentlemen:—Answering yours of the 16th, would say: We very reluctantly bought a few of your Plows this past fall, and the best evidence of our appreciation of them is the fact that we ordered fifty of them for our 1888 trade.

Yours truly,

BROWN & SEHLER.

No. 106.

GALE MANUFACTURING CO.

CALEDONIA, MICH., Jan 19, 1888.

Gentlemen:—Your "Big Injun" Three-wheel Sulky Plow is superior to anything in the Sulky Plow line that I have seen yet, and I have had no competition since I commenced to handle it. Any boy that can drive a team on the road can do just as nice work as a first-class plowman. For turning under corn stubble and tall grass it cannot be beat.

Yours truly,

J. E. KENNEDY.

From the "Champion" farmer of Calhoun County.

No. 107.

MARENGO, MICH., September 1, 1887.

GALE MANUFACTURING CO.

Gentlemen:—In reply to your inquiry regarding your New "Big Injun" Sulky Plow, I take pleasure in giving you the following facts, and still more satisfaction of being the possessor of a "Big Injun."

During the extremely dry weather this summer I had my boy use this plow as an experiment, and the result was that in only eight days he

Gale Manufacturing Co.,

succeeded in plowing twenty-five (25) acres of ground, as dry and hard as it could possibly be, and in better shape and less draft than could possibly be obtained with a hand plow, besides leaving the boy as good natured after it all as though he had been resting under the trees during the eight days' work. All of which completely satisfied me that in the "Big Injun" the Gale Manufacturing Co. have reached a point nearer perfection than ever can be obtained by any other sulky.

D. S. PATTERSON.

Was prejudiced against sulky plows.

No. 108.

RICE CREEK POST OFFICE, September 9, 1887.

GALE MANUFACTURING CO.

Gentlemen:—I am frank to say that I was prejudiced against sulky plows, but thought I would try one of your "Big Injuns," and now will say, that if I could not get another I would not take \$100 for mine. I have plowed with a 15 A Bottom and with two horses all fall. The draught is light with no side draught, and no chafing of the horses' necks. I cheerfully recommend the Sulky as being all claimed for it by you.

Yours truly,

GEORGE SANTER.

No. 109.

GALE MANUFACTURING CO.

Gentlemen:—You ask me what I think of your "Big Injun" Sulky Plow. I say this: I have done all my plowing with mine this season, and have done it easily, for my team and for myself; as well as doing the plowing better than it could possibly be done by hand. I can cheerfully recommend the plow to my farmer friends, and will be glad to show it at work on my farm.

WM. O'HARA.

No. 110.

DUCK LAKE, MICH., September 5, 1887.

GALE MANUFACTURING CO.

Gentlemen:—The "Big Injun" Sulky Plow I am glad to state I consider a grand success. I have tried three other sulky plows before this one and find the "Big Injun" beats them all. I have used it in dry ground, stony ground, and in fields with stumps and stones combined, and in every instance it has given me better satisfaction than any plow I ever used, either hand or sulky, and I gladly give my testimony in favor of the "Big Injun."

Yours truly,

M. H. DAVISON.

No. 111.

GALE MANUFACTURING CO.

SOUTH ALBION, MICH.

Gentlemen:—In answer to yours I can cheerfully recommend your "Big Injun" Sulky Plow. I have used other sulky plows, but none of them can compare with the "Big Injun" for doing good work and for lightness of draught; and as to turning square corners, it is far ahead of any sulky I have ever seen in the field. I had a ——— Sulky, but after using this could not be induced to use any other I have seen.

Yours truly,

HENRY GOODRICH.

His land was so hilly that he thought he couldn't
use a sulky.

No. 112.

GALE MANUFACTURING CO.

Gentlemen:—As to the merits of the "Big Injun" Sulky Plow. I had no idea of buying a sulky plow, but said: "If your Sulky Plow will do good work on my hills, I will buy one." I found I could plow with the "Big Injun" much better than I had ever plowed by hand. I bought the plow with a regular two-horse Plow Bottom, but I have used the three-horse Plow of late and find we can use it with ease for one team, and I cannot recommend the plow too highly.

Yours truly,

THEODORE MACK.

From G. S. Woolsey, Secretary of the Citizens'
Fire Insurance Company.

No. 113.

MARSHALL, MICH., September 5, 1887.

GALE MANUFACTURING CO.

Gentlemen:—Yours of the 3d is duly received. In regard to the Sulky Plow: I have only words of praise for it. It has so many points of excellence that it is difficult to particularize, but for quality of work, ease of handling, and light draft, I think the "Big Injun" leads them all. The longer we use it the better we like it. I am saying this all the time to my neighbors, and one, Sam'l Weaver, was at my house Saturday to talk about the "Big Injun." He said he was using a ——— on trial, but would like to try the "Big Injun" before buying, and so it goes. They are making their own way wherever they have a chance.

I would like to have you see the field now where the "Big Injun" and ——— were used side by side. You will remember that I told you when

Albion, Michigan, U. S. A.

there, that the ——— would not cover coarse manure, and would not satisfactorily turn the furrow over (not flat enough for me). We were in stubble, and now you ought to see the green wheat, growing between the furrows of the ——— Plow and where the land was plowed by the "Big Injun," it is clean from this stubble wheat. This result comes from the perfect and complete turn of the furrow. I have always considered the "Big Injun" No. 15, for three horses, and the No. 27, for two horses, the BEST. They seem to have just the right turn to their Mold-boards, which is quite difficult to find. My boys are highly pleased and satisfied with it and wish me to say "Thank you," which I do willingly. It really opens a new era in our farming, and let us hope will help to keep the boys on the farm.

Yours truly,

GEORGE S. WOOLSEY.

From the Superintendent of D. M. Ferry & Co.'s Seed Farms, Detroit, Mich.

No. 114.

GALE MANUFACTURING CO.

Gentlemen:—We have tried a great many Plows during the last eighteen years, and have never found one that would do as nice work as your "Big Injun" Sulky Plow.

W. S. CRAWFORD,

Supt. D. M. Ferry & Co.'s Seed Farms.

No. 115.

GALE MANUFACTURING CO.

Gentlemen:—We ordered one of your "Big Injun" Three-wheel Sulky Plows about the 10th of last October, for the purpose of testing it in all kinds of plowing. We did not have a chance to test it much in sod, but had an excellent trial in stubble or loose ground, some very hard clay and some muck, and it was a perfect success. We put the "Big Injun" into the hands of our very best farmers, who had used other two and three wheeled Plows, and they all are very loud in its praise. For good work, light draft, and for cleaning out a dead furrow, and turning corners, we all think it has no equal, and are,

Yours truly, CONE BROS.

From the Superintendent of D. M. Ferry & Co.'s

No. 116.

"Trial Grounds."

These "Trial Grounds" are located in all parts of the United States, from Maine to California, and Prof. Tracy visits them regularly.

GALE MANUFACTURING CO.

Gentlemen:—I have carefully examined and had an opportunity to see the work in the field of most of the riding plows manufactured in this country, and have seen none which in simplicity and ease of management, ability to do good work under unfavorable conditions, and efficiency and quality of work done, equaled that manufactured and sold as the "Big Injun" by Gale Manufacturing Co.

Yours truly,

WILL W. TRACY,

Supt. "Trial Grounds" of D. M. Ferry & Co.

No. 117.

GRAND RAPIDS, MICH., Jan. 14, 1888.

GALE MANUFACTURING CO.

Gentlemen:—In answer to your favor I would say that the "Big Injun" is, in my judgment, far ahead in the Sulky Plow race. I have given the ——— a fair trial, and it is nowhere compared with the "Big Injun," in ease of handling and draft. There is another good point, and that is that the "Big Injun" does not tip over every time you turn short in soft ground, and the ——— will, if not handled very carefully, and sometimes it will anyway.

J. C. PORTER.

No. 118.

GRAND RAPIDS, MICH., Jan. 14, 1888.

GALE MANUFACTURING CO.

Gentlemen:—Answering your inquiry as to how I like the "Big Injun" Three-wheel Sulky Plow, would say, that to say I am unusually well pleased does not express it. I can do all kinds of plowing in any kind of soil, in any condition, so much easier, easier to myself and to my team, that I could not be induced to go back to the old style of plowing with a walking plow. I have given the Sulky Plow several unreasonable tests as to its strength, and must say its durability surprises me. I never say very much against other Sulky Plows, but I tried the "Big Injun" along with the ——— and paid for the "B. I." and returned the ———, because the "B. I.," after a careful test, proved superior in every way. Farmers that are prejudiced against Sulky Plows will favor the "Big Injun" in preference to any Sulky or Walking Plow, if they will only try one. I would not be without one.

Yours truly,

B. C. PORTER.

Gale Manufacturing Co.,

Plowed seventy acres of stony land with two points.

No. 119.

GALE MANUFACTURING CO.

MARENGO, MICH.

Gentlemen:—I have used the "Big Injun" in all kinds of ground. In stony ground, that I thought could not be plowed with a Sulky Plow, it plowed better than we could by hand, and I plowed seventy acres with two points.

Yours truly,

G. W. SMITH.

No. 120.

GALE MANUFACTURING CO.

MARENGO, MICH., Sep. 3, 1887.

Gentlemen:—I can say this of your "Big Injun" Sulky Plow: I have plowed fifty acres of dry ground with it since I bought it, and it did the work to my entire satisfaction, and better than it could possibly be done with a hand plow. I will cheerfully recommend it to my farmer friends, and will gladly show the "Big Injun" at work on my farm to anyone who would like to see it, knowing that they would appreciate its superiority as well as

DANIEL M. BABCOCK.

A boy at thirty cents a day makes it "perform like a thing of life."

No. 121.

ALBION, MICH., Sep. 5, 1887.

I have used Gale's "Big Injun" to plow sixty acres. Have averaged two and one-half acres per day, most of the time, with two horses managed by a boy, at thirty cents per day. At the corners, where most plows of its kind have heretofore failed, it performs like a thing of life, making a perfect corner, with no extra work for the team. It is a decided success, and a plow that every farmer will have sooner or later.

E. N. PARSONS.

No. 122.

GALE MANUFACTURING CO.

SOUTH ALBION, MICH., Sep. 3, 1887.

Gentlemen:—Answering your inquiry as to what I think of your new Sulky Plow, I am glad of the opportunity to give my experience with it, which I can give in a few words. I used the "Big Injun" through the late dry spell, and succeeded in plowing fifteen acres in five days, and am fully satisfied that the draught is much lighter than that of any hand plow made. Being fully convinced of the above facts, I could not resist the temptation to buy a "Big Injun," and happy in possession of it, I am,

Yours truly,

W. R. WARNER.

No. 123.

GALE MANUFACTURING CO.

MARSHALL, MICH.

Gentlemen:—Having spent thirty years in agricultural pursuits, I have tried a great number of plows. I think the "Big Injun" the most perfect Sulky Plow, of any age, in any known country. All of my patrons speak of it in the highest terms, and it is meeting a long felt want among farmers everywhere it has been introduced. In regard to its durability: I have put it to the most extreme tests in hard stony soil, with three horses, the three weighing over forty-five hundred pounds, while for lightness of draught, ease of handling, turning square corners and perfect work, it has no equal, and I wish you a most cordial success.

Yours respectfully,

J. T. MACK

Showed their staying qualities.

No. 124.

CHARLOTTE, MICH., Jan. 18, 1888.

We sold nine "Big Injun" Sulkies after the 15th of October, and before the ground froze up. They have given good satisfaction, and especially in rough, stony ground, where farmers expected they had us downed, they showed their staying qualities. We expect to have a good trade on them next season, as we have had them in the hands of the best farmers in this vicinity.

Yours truly,

ELLS & MORGAN.

ILLINOIS.

A big trade on them.

No. 125.

FAIRBURY, ILL., June 1, 1888.

The "Big Injun" Sulky Plow has given the best of satisfaction, and I think it is the coming Plow. I expect a big trade on them this fall.

Yours truly,

F. O. HOBBS.

No weight on the pole.

No. 126.

KANSAS, ILL., June 4, 1888.

The farmers of this section of the country claim that the "Big Injun" Sulky Plow is superior to any other sulky, because it is all rolling weight, having three wheels to carry the Plow. They also claim that the hitch being so short, throws the weight or draught very near the horses—nearer than any other sulky. There being no weight on the tongue or pole, is a

Albion, Michigan, U. S. A.

big item with many farmers. In raising the Sulky out of the ground the Plow draws backward, as well as upward, thereby making the lifting very easy on the driver.

Yours for the "Big Injun,"

W. M. LANHER & CO.

We like the "Big Injun."

No. 127.

PARIS, ILL., June 5, 1888.

We like your "Big Injun" very much. It has given good satisfaction in this vicinity.

Yours truly,

WESTBROOK BROS. & COLLINS.

Best Plow on Wheels.

No. 128.

PRINCETON, ILL., June 12, 1888.

Parties to whom I have sold "Big Injun" Sulky Plows, think they are the best plows on wheels. I expect quite a trade on them this fall.

Yours truly,

JOHN S. BARTLEY.

They present a good appearance.

No. 129.

MARISSA, ILL., June 8, 1888.

We expect a big trade, this fall, on the "Big Injun" Sulky Plow. They present a good appearance as any plow we ever sold, and we have been in the Plow trade for fourteen years.

Yours truly,

GLENN BROS.

It is on top.

No. 130.

COLLINSVILLE, ILL., June 5, 1888.

We think the "Big Injun" the best Plow we have seen, and we think it is on top.

Yours truly,

KRITE & KRISCHBAUM.

The "Big Injun" converts them all.

No. 131.

EARLSVILLE, ILL., May 4, 1888.

I have never had a Sulky Plow on my floor that has taken every farmers' fancy as well as the "Big Injun." They all admire it. In the field, it not only keeps its friends, but makes converts of all who see it work.

Yours truly,

L. R. ORR.

Not one failure.

No. 132.

WOODSTOCK, ILL., April 30, 1888.

The "Big Injun" Sulky Plow is giving the best satisfaction. In my opinion it is the simplest and easiest working (for man and team) three-wheeled Plow now on the market. Your Walking Plows are doing finely, and not one has failed to give satisfaction.

Yours truly,

W. B. AUSTIN.

The best Plow we ever sold.

No. 133.

ROCKFORD, ILL., May 29, 1888.

The "Big Injun" Sulky is the best Plow we ever sold. It handles easy and runs light. We sold three this spring, and they all give the best satisfaction.

Yours truly,

HARVEY & COMPTON.

Spring trade took them all.

No. 134.

MCHENNY, ILL., April 4, 1888.

We have sold out on "Big Injun" Sulkies. They all work fine. We think you have the best plow on wheels. Shall order more for fall trade.

Yours truly,

E. M. OWEN & SON.

The "Big Injun" sells itself.

No. 135.

MCHENNY, ILL., May 1, 1888.

Your "Big Injun" Sulky Plows have given the best satisfaction, being far ahead of any other sulky we ever sold, in ease of handling. In fact, it is a self-seller. A farmer or plowman will walk by them all to see the "Big Injun" on our floor. A boy, who can hold the line on a good trusty team, can handle it with ease, as he is not troubled with having to lift the Plow out of the ground, and can turn around with it on the corners, just "like a little red wagon." It is the Sulky for man or team, and will run as light as a Walking Plow, and does not tire out the man or boy. Refer all buyers to us.

Yours truly,

E. W. OWEN & SON.

Will sell one hundred this fall.

No. 136.

BLOOMINGTON, ILL., May 11, 1888.

We are greatly pleased with our success, selling the "Big Injun" Sulky Plow this spring. We never before had much trade on Sulkies in the spring, and the twenty we have sold, will sell us over 100 next fall. With only two horses on them, the farmers say they run lighter than their Walking Plows. They are easily handled, no weight on the horses' necks, and it is just such a plow as the farmers want.

Yours truly,

HYDE & MARTIN.

Gale Manufacturing Co..

Will buy no other.

No. 137.

JERSEYVILLE, ILL., June 4, 1888.

I think the "Big Injun" is the boss Plow. I believe after using the "Big Injun," farmers will have no other Plow.

Yours truly,

O. A. TIFF.

An excellent seller.

No. 138.

AURORA, ILL., May 23, 1888.

We find your Plow to be an excellent seller, and to give thorough satisfaction.

Yours truly,

WELCH & HEALY.

INDIANA.

The "Big Injun" is simply immense.

No. 139.

MADOC, IND., June 6, 1888.

I have sold a "Big Injun" Plow during the past spring, against all the principal "Sulky breakers" in the trade, and it has given perfect satisfaction. In every field contest the "Big Injun" has won all the laurels, coming off victorious every time. Farmers think the "Big Injun" has all the attributes of a first-class breaking plow, as it is the lightest draught, and the easiest handled of any plow on the market. Any boy, who can handle a team, can handle it with ease. I have ordered eight plows for the fall trade. All agree that the "Big Injun" is simply immense.

Yours truly,

B. M. WATKINS.

Wins another field trial.

No. 140.

MADOC, IND., May 26, 1888.

B. M. WATKINS, AGENT GALE MANUFACTURING CO.

DEAR SIR:—I have used the "Big Injun" Sulky Plow the past season, which I bought of you, and find it a complete success. For doing good work, ease in management, it can't be beat. It runs as light as my Walking Plow. My twelve-year-old boy has done all our spring plowing, using only two horses, and has done the work with ease. It is all the manufacturers claim for it. We had a field trial on my farm, and tried three different kinds of sulky plows, and the "Big Injun" took the cake.

Yours truly,

W. M. TAGUE.

The "Big Injun" is all we claim for it.

No. 141.

MADOC, IND., May 15, 1888.

B. M. WATKINS, AGENT GALE MANUFACTURING CO.

DEAR SIR:—I have used the "Big Injun" Sulky Plow I bought of you the past season, and find it a complete success. For thoroughness of work, ease of management, and lightness of draught, it is all the manufacturers claim for it.

Yours truly,

A. J. FARQUHAR.

Just as represented.

No. 142.

ATTICA, IND., May 5, 1888.

L. M. GREEN, AGENT GALE MANUFACTURING CO.

DEAR SIR:—The "Big Injun" Sulky Plow, bought of you this spring, gives perfect satisfaction. They are just as represented. I am convinced that there is no plow on the market that can surpass the "Big Injun." It is easy to handle, and a very light draught Plow. One beauty of it is, that it will turn a square corner, either right or left. There is no plow made that will turn a furrow equal to the "Big Injun." All I can say to the farmer is, try the Sulky and you will buy it. It is the boss.

Yours truly,

JAMES B. TAYLOR.

It proves in every way satisfactory.

No. 143.

VEEDERBURG, IND., June 5, 1888.

I have the utmost confidence in the "Big Injun" Sulky Plow. They will prove every way satisfactory.

Yours truly,

W. E. ROWE.

We defy competition.

No. 144.

CARLOS CITY, IND., April 27, 1888.

We would most cheerfully say, that we were "mashed" on the "Big Injun" Sulky Plow. Not only for its easy management, but for its lightness of draught. All of our customers are "up the same tree" with us. We defy competition.

Yours truly,

MILLS & DAVIS.

The usual verdict.

No. 145.

MONTICELLI, IND., June 4, 1888.

I plowed about half a day with the "Big Injun" Sulky, and must say it does the nicest work of any Sulky I ever saw. Three small horses turned a furrow eight inches deep and sixteen inches wide, with a fourteen inch L. H. Plow. I like the Plow very much.

Yours truly,

ED. R. GARDINER.

Albion, Michigan, U. S. A.

Can't be excelled.

No. 146.

RENSHLEAR, IND., May 3, 1888.

Our opinion of the "Big Injun" is, that it does its work to perfection. Can be handled easier than any Sulky Plow we ever sold. It is lighter draught than any plow ever used in this vicinity. The universal opinion of our farmers is, that it is the coming three-wheeled Sulky Plow. As a general purpose plow it cannot be excelled. Yours truly,

YEOMAN & HEMPHILL.

It is the Plow for the farmer.

No. 147.

EVANSVILLE, IND., June 2, 1888.

I have been employed by Hornbrook & Co. for four seasons, and find the "Big Injun" the simplest of all the Sulky Plows I have had anything to do with. Finding it the most convenient, in turning right or left, and the lightest draught. It gives better satisfaction to the farmers generally, than any other plow. It is the very plow for the farmer to buy.

Yours truly,

WM. ALEON, Salesman.

The Gale Plow gives satisfaction.

No. 148.

NEW ALBANY, IND., April 30, 1888.

The Gale Plows have always given satisfaction. Our candid opinion of the "Big Injun" is, that it is a good Sulky Plow.

Yours truly, J. F. BROTHERS.

Noted for its lightness of draught.

No. 149.

GOODLAND, IND., April 30, 1888.

Will say that the "Big Injun" gives the best of satisfaction in handling, and as for lightness of draught, think it cannot be beat.

Yours truly,

A. O. SKIFF.

Can't say too much in its favor.

No. 150.

DELPHI, IND., June 2, 1888.

I can cheerfully recommend the "Big Injun" as the most complete Riding Plow on the market. It has gained more friends than any implement ever sold. Both in appearance, principle of construction, and as a worker, you cannot say too much in its favor. It is the lightest draught plow I ever operated, and I think I have seen them all.

Yours truly,

H. F. CRISTMOND.

We sell the Gale Plows only.

No. 151.

VERSAILLES, IND., May 4, 1888.

We can cheerfully say that the Gale Plows are the best we ever handled since we have been in the business, and we expect to handle them exclusively.

Yours truly,

HUNTER & HOLMAN.

Scalped them all.

No. 152.

VALPARAISO, IND., May 3, 1888.

We have handled the Gale Plow for ten years with the very best results. For lightness of draught, durability and strength, we find them unsurpassed by any. As to the "Big Injun" this is our first year, but can say we have the first farmer to find who will say that he ever saw its equal for simplicity in handling, lightness of draught, strength, and durability. We have one customer plowing with a small team, and they walk right along. "She scalps them all."

Yours truly,

ROSS, PATRICK & BANISTER.

If a farmer will try them he will surely buy them.

No. 153.

FREMONT, IND., June 2, 1888.

Our candid opinion of the "Big Injun" is, that it is one of the best Riding Plows yet, we can say the best. For quality of work it cannot be beat. We have tried the plow in all kinds of soil. In some ground it works miraculously—it turns a complete and perfect furrow. It is the easiest to handle and lighter draught than any other Riding Plow made. We surprised them all when we put it in the field for trial. If a farmer will try it he will without doubt buy it.

Yours truly,

A. M. CASWELL & SON.

It is automatic in turning a corner.

No. 154.

FORT WAYNE, IND., June 10, 1888.

The "Big Injun" Sulky Plows that I have sold here, are giving the best of satisfaction, and farmers do not hesitate to pronounce it the best thing in a sulky Plow yet offered to the farming community. The old and crippled man, or the small boy who can manage a team can operate the plow as successfully as the strongest man. Automatic trip, makes it self-acting, so that if the operator chooses to walk, it is unnecessary for

Gale Manufacturing Co.,

him to mount to trip the plow, or to dismount in order to assist the plow in making the turn, as is the case with other Sulky Plows. I anticipate a large sale the coming season. Yours truly, F. M. CHAPMAN.

More good points than any other Sulky Plow.

No. 155.

BLUFFTON, IND., May 1, 1888.

We think the "Big Injun" has more good points than any other Sulky Plow on the market. This is the verdict of all the farmers who look at it.

Yours truly, WASSON & COBBURN.

Wins, as usual.

No. 156.

LAGRANGE IND., April 28, 1888.

Last Thursday we were out in a field trial and met with the usual result; i. e. sold the "Big Injun" Sulky. We think it the best Sulky Plow in the market

Yours truly, E. HUSS & CO.

Are made of the finest and best material.

No. 157.

SHELBYVILLE, IND., April 28, 1888.

The "Big Injun" is the boss of all Sulky Plows. It is a lighter running plow than any other Sulky. Easy to handle. Simple and durable. Several farmers who have other Sulkies, say that it beats them all for simplicity and ease of management. One farmer wants to trade his Sulky for a "Big Injun." The Gale Walking Plows can't be beat for light draught and scouring. They have the finest shaped Mold-board of any plow made, and are made of the best material. Yours truly,

ELLIS SLIFER.

Are pleased with the Gale Plows.

No. 158.

GOSHEN, IND., May 1, 1888.

The Gale Plows are giving excellent satisfaction, and we are well pleased with them.

Yours truly, HAWKS, MESSICK & CO.

Think it is a good plow.

No. 159.

ATKINSON, IND., April 28, 1888.

My trade for your Sulkies has been good, and the plows sold have given satisfaction. We think you have a good plow.

Yours truly, H. ROMMEL JR.

Beats them all.

No. 160.

MEDORA, IND., May 8, 1888.

"The 'Big Injun' beats them all" is the expression of our farmers in this vicinity.

Yours truly, J. B. HAMILTON.

OHIO.

"The boss of,"

No. 161

PLYMOUTH, OHIO, June 19, 1888.

Your "Big Injun" Sulky Plow is the boss of all. I have sold Sulky Plows for six years, and the "Big Injun" beats everything I ever handled.

Yours truly, P. D. WAITE.

Runs lighter than a hand plow.

No. 162.

DELAWARE, OHIO, April 19, 1888.

OWEN & HUDDLE, AGENTS GALE MANUFACTURING CO.

Gentlemen:—We started the "Big Injun" Plow you sold us in the worst piece of land to plow that there is in Kingston township,—black muck and very wet. It did the work perfectly, and runs as light, or lighter, than a good twelve inch hand plow, which we used in the same piece, and anyone going over the field can see at a glance the superiority of the work done by the "Big Injun." We have cut and turned perfectly a furrow of sod only one inch thick, and we can plow as deep as we want to. We can get out from under a stump or a root easier than we can get a hand plow out of the same fix.

Yours truly,

R. B. WEIANT,

T. B. WEIANT.

Will work in any kind of ground.

No. 163.

DELAWARE, OHIO, April 21, 1888.

OWEN & HUDDLE, AGENTS GALE MANUFACTURING CO.

Gentlemen:—I have seen most all kinds of Sulky Plows at work and have tried several, but none of them suit me so well as the "Big Injun." I can handle it easier and the plow does better work than any I have ever seen. It runs easier than a hand plow, doing the same amount of work. It will work and turn any kind of ground perfectly. I have plowed in corn stalks three feet high, and turned them all under perfectly.

Yours truly,

M. F. ROESCH.

Albion, Michigan, U. S. A.

Sells on sight.

No. 164.

HARRISON, OHIO, May 1, 1888.

The "Big Injun" Sulky Plow is the finest Sulky in the market, and gives the best satisfaction I ever sold. It runs very light and is very easy to handle. The Gale Walking Plows are giving entire satisfaction and sell on sight.

Yours truly,

GEO. W. ARNOLD JR.

The Acme of Sulky Plows.

No. 165.

CONNEAUT, OHIO, April 30, 1888.

My man on the farm says "he would rather haul the 'Big Injun' Sulky all day than any ordinary beam plow." I believe it is the best plow I ever saw. Its simplicity of construction, its ease on the team in turning around, and lightness of draught, make it the acme of all plows.

Yours truly,

J. SIMMONDS.

A fourteen-year-old girl does all the plowing.

No. 166.

NAPOLEON, OHIO, June 2, 1888.

We can with pleasure recommend the "Big Injun" Sulky as one of the best selling and easiest managed plows in the market. It has given a test of being the lightest draught plow that has been put in the field. Our customers give it the highest praise. We have never had to take the "Big Injun" out of the field where we gave the customers a trial. It always does the work and pleases the buyer. We sold a "Big Injun" to a farmer who was blessed with the good luck of having a large family of girls and no boys. On returning an hour later, we found the fourteen-year-old girl driving the team and doing better work with the "Big Injun" Plow, than the farmer had done with his Walking Plow. We can recommend the "Big Injun" to all dealers. If they want a Sulky Plow to sell quick and give satisfaction, buy the "Big Injun."

Yours truly,

MILLER & PUTT.

Too old to follow a Walking Plow.

No. 167.

COLUMBUS GROVE, OHIO, May 4, 1888.

This spring has been my first experience with your celebrated "Big Injun" Sulky Plow, and can say it has been very satisfactory. I have sold Sulky Plows for over twelve years, and have never seen anything that would equal your plow. It beats all of them. I have had other sulkies, but they cannot compare with the "Big Injun." For light draught and easy management, it is the peer of all. I sent one out on trial to an old farmer sixty-seven years of age, who could not follow the Walking Plow at all, he and his little twelve-year-old son did all the spring plowing, thereby saving the hiring of a hand. No agent can afford to fool away his time on the majority of Sulkies, and no farmer wanting a Sulky, can do better than buy the "Big Injun." With best wishes, I remain,

Yours truly,

D. A. HEMLEY.

Look forward to a good trade on them.

No. 168.

TOLEDO, OHIO, May 2, 1888.

We have handled your Plows very little, and know very little about them, but have sold three, and they are giving satisfaction, and we look forward to a good trade on them in the fall. Think it is as good a three-wheeled Sulky Plow as there is in the market.

Yours truly,

MERRILL & CO.

Speak highly of them.

No. 169.

WILLOUGHBY, OHIO, May 14, 1888.

We have all our "Big Injun" Sulky Plows out, and they are pleasing the farmers much, and those who use them say they are the best plows they have ever seen, and speak highly of them, because of their light draught and excellent work. Yours truly,

W. H. YAXLEY & SON.

Lighter than a Walking Plow.

No. 170.

WEST UNITY, OHIO, June 11, 1888.

The "Big Injun" we have tried is a dandy Plow. We saw one in the field at Waldron with a rival sulky, and the "Big Injun" downed it, and the agent sold three. One of my customers says, "That it runs a third lighter than a walking plow. Yours truly,

RITCHEY & KISSELL.

We look for a booming trade this fall.

No. 171.

NORTH LEWISBURG, OHIO, April 30, 1888.

We are just starting in the implement business, and have had good trade. We found two men who would have other makes of three-wheeled plows, we got them for the parties, and now if they had it to do over again they would have nothing but the "Big Injun," since they have seen how much

Gale Manufacturing Co.,

easier it is to handle than theirs. The "Big Injun" leads by far in this section, and we look for a booming trade this coming fall.

Yours truly,

WADE & CRANSTON.

Worth \$10.00 more than any other Plow.

No. 172.

VERSAILLES, OHIO, May 15, 1888.

The "Big Injun" Sulky Plow deserves all you claim for it. We have started three "Big Injuns" this spring, and they are giving the best of satisfaction. Our farmers say they would give \$10.00 more for a "Big Injun" than any other sulky made. We expect to double our sales this fall.

Yours truly,

MANIER BROS.

My sales increase yearly.

No. 173.

EAST ROCKFORD, OHIO, May 15, 1888.

The Gale Plows are giving the best of satisfaction to all buyers, and my sales, you will see, are increasing yearly.

Yours truly,

M. F. THOMPSON.

Easy sellers.

No. 174.

HUDSON, OHIO, May 25, 1888.

I have sold two "Big Injun" Sulky Plows this spring, and they are giving satisfaction. I have only to get a "Big Injun" in the field to show a farmer, and it will sell itself.

Yours truly,

A. J. SHIELDS.

Finds the "Big Injun" Sulky hard to beat.

No. 175.

CHAGRIN FALLS, OHIO, April 30, 1888.

Have handled your Plows for a number of years and find the "Big Injun" Sulky Plow hard to beat. The farmers cannot speak too highly of it.

Yours truly,

W. D. DRIPPS.

The "Big Injun" leads them all.

No. 176.

BRADNER, OHIO, June 11, 1888.

The "Big Injun" leads them all, and the Walking Plows are as good as the Sulky.

Yours truly,

J. Q. ADAMS.

The only practical Sulky.

No. 177.

NORTH LIMA, OHIO, June 7, 1888.

We have been handling, various kinds of plows, for the past twenty-four years, and for the past ten years have been going out among the farmers selling Walking Plows—often coming in contact with plow trials, where sulky plows would be in competition; but never saw a sulky plow that we thought would be a practical plow until we saw the "Big Injun," and we have now no hesitation in saying, and feel confident that the "Big Injun" does better work in every respect than any sulky plow we ever saw or operated, for ease on man and team.

Yours truly,

RUHLMAN BROS. & HAHN.

The "Big Injun" sends them all home.

No. 178.

SYCAMORE, OHIO, June 9, 1887.

The "Big Injun" has scalped and sent home all other three-wheeled sulky plows, after a sharp field contest, and his war-cry now is, "I am monarch of all I survey, my right there is none to dispute."

Yours truly,

J. M. GORMLEY.

KENTUCKY.

Ready to recommend them to the neighbors.

No. 179.

MAYSVILLE, KY., June 11, 1888.

I have sold everything in the shape of a plow that I bought of you, last spring, and the whole trade are pleased with their work and are ready to recommend them to their friends and neighbors.

Yours truly,

R. H. NEWELL.

The "Big Injun" never equaled.

No. 180.

COMMERCIAL POINT, KY., June 6, 1888.

I have tried the "Big Injun" and find it works to a dot. I have sold and set up over two hundred sulkies of the best make and have never seen anything to equal the "Big Injun." It will undoubtedly carry this county. At present our prospects for sulky trade are very flattering.

Yours truly,

T. T. OLIVER, with Oliver Bros.

A decided success.

No. 181.

CYNTHIANA KY., May 18, 1888.

I took one of your Sulky Plows from the Depot and set it up, it was the first one that ever came to this county. We could not get the cutter fixed on right, so we went ahead without it, and plowed fifty acres and did better work than I ever did before. I think it a decided success and a

Albion, Michigan, U. S. A.

plow that will suit our farmers. It is the most complete three-horse whiffletree I ever saw.

Yours truly,

JOHN W. MARTIN.

Farmers wild over the "Big Injun."

No. 182.

RICHMOND, KY., May 1, 1888.

The "Big Injun" Sulky did not reach us in time for this spring's plowing, we have, however, kept them on the floor of our sale-room where the farmers could see them. All of whom are wild over them, and say with one accord, "It is the best I ever saw." As for ourselves we like it better than anything we ever had in the sulky line, and we predict a big sale for the "Big Injun" wherever introduced.

Yours truly,

SHACKELFORD, GENTRY & CO.

NEW YORK.

The Gale Plows will win with half a chance.

No. 183.

PENN YAN, N. Y., June 4, 1888.

I have probably handled more implements at retail than any man or firm in Western N. Y., and do not hesitate to say that your "Big Injun" Sulky Plow is the best tool of the kind I know anything about, and it gives satisfaction in every case where it has half a chance.

Yours truly,

C. C. HICKS.

The Gale Plows lead.

No. 184.

ROCHESTER, N. Y., June 12, 1888.

The "Big Injun" Sulky Plows in this vicinity are giving splendid satisfaction to all who use or see them work. We believe them to be the best three-wheeled Sulky Plow in the market. The Gale Walkers are the leading plows.

Yours truly,

DANIELS, SPENCER & CO.

The farmers say there can be no better.

No. 185.

MIDDLETOWN, N. Y., June 5, 1888.

We sell the "Big Injun" Sulky Plow and think it a success. From what the farmers say who use it, there can be no better. As for the Gale Walkers, we have sold them for a number of years, and believe them to be

A. No. 1. No better.

Yours truly,

GEO. A. SWALM.

Where one is sold two will follow.

No. 186.

HANNIBAL, N. Y., May 28, 1888.

So far as compared with other sulky plows the "Big Injun" is far superior to any ever seen in this vicinity. This fall will bring sales for quite a number from the satisfaction those sold are giving throughout the neighborhood.

Yours truly,

BOTHWELL & WIGGINS.

Would use no other.

No. 187.

HANNIBAL, N. Y., May 28, 1888.

BOTHWELL & WIGGINS, AGENTS GALE MANUFACTURING CO.

Gentlemen:—The "Big Injun" Sulky Plow purchased of you, we have given a good trial, and have no hesitancy in recommending it as the best and easiest working Plow we have ever seen or used, and think it is a perfect success as a three-wheeled Plow. The draught is very light. We would use no other.

Yours truly,

WM. BURNSIDE.

S. H. COOK.

A child can handle it.

No. 187A.

MEADOW BROOK FARM, VERBANK, N. Y., June 8, 1888.

I have used the "Big Injun" Sulky Plow last Fall and this spring and the more I use it the better I like it. I do not see how it could be improved. For plowing or turning the corners it seems to be perfect, and in soil free from large stones, a child who could drive could handle it. I have used it in very stony ground and it handles very easy for both man and team. I consider it one of the most satisfactory tools I have ever bought.

Yours truly,

EUGENE HAM.

The "Big Injun" leads everything in the shape of a Plow.

No. 188.

LEE CENTRE, N. Y., June 6, 1888.

I can truthfully say, that the "Big Injun" leads everything in the shape of a Plow that was ever in our town. I put the "Big Injun" to a severe test in very stony land with several farmers looking on, and they all agreed that the Sulky did good work. For ease of handling, lightness of draught, and for doing good work, I would recommend it to all farmers.

Yours truly,

W. M. KENYON.

Having a big trade on the Gale Plows.

No. 189.

PENFIELD, N. Y., May 9, 1888.

Farmers who have seen the "Big Injun" are well pleased with its construction. The Gale Plows sold here last fall are giving entire satisfaction. I am having a big trade on your Plows this spring.

Yours truly,

H. AUCHAMPAUGH.

Gale Manufacturing Co.,

Will always recommend the Gale.

No. 190.

WEBSTER, N. Y., May 8, 1888.

People who use the Gale Plows are all satisfied that there is no better Plow in the market and will always recommend them to their friends.

Yours truly,

A. E. SCRIBNER.

A field trial for a week and the "Big Injun" wins.

No. 191.

LYONS, N. Y., May 2, 1888.

I have had only one of your Sulky Plows and this I had in the field last week in competition with three other Sulky Plows, and we were in the contest all the week, but the "Big Injun" came off victorious. This is the first Sulky Plow trial I ever entered. The draught is light and handles easily. I consider it a very good selling plow, and am not afraid to enter a trial with any of them.

Yours truly,

E. P. DEUHLER.

Gives the farmer the least trouble.

No. 192.

LOCKPORT, N. Y., May 1, 1888.

Have sold two "Big Injuns" and they give the best of satisfaction. We think it is the simplest Sulky Plow on the market. A farmer can't go wrong when he is using it. The agent does not have to go up and see him every day to fix his plow. We think you manufacture the best Sulky Plow in the world.

Yours truly,

POMEROY & PEARSON.

The Gale takes the lead and will keep it.

No. 193.

SCOTTSVILLE, N. Y., May 5, 1888.

I have sold the Gale Plows for the last six years and they are giving good satisfaction in this vicinity. I have a very nice trade worked up for the Gale Walking Plow, considering the number of other plows that are pushed in this locality. The Gale takes the lead and I will keep them there.

Yours truly,

EARL H. SLOCUM.

I swear by the Gale Plow.

No. 194.

BRYON, N. Y., April 28.

I have had no experience with your "Big Injun" Sulky, though one has been shipped me here I have not as yet put the same up, from the fact that I am afraid of the thing, judging from what I hear of and see about it. I have a stock of the two-wheeled Sulkies on hand and where the fear comes in with me is, if I start the "Big Injun" the two-wheelers may stay with me. I shall put it up soon, however, and look for a field. My experience with the Gale Walking Plows is that I swear by them, and only very few other than the Gale are being put in on my territory. My trade is increasing and I am well satisfied with my sales thus far this season.

Yours truly,

J. Z. TERRY.

One season gives satisfaction.

No. 195.

PULASKI, N. Y., April 30, 1888.

I have sold your Plows only one season, but have found them to give the best of satisfaction.

Yours truly,

GEO. W. DOUGLASS.

No. 196.

NEWFANE, N. Y., May 20, 1888.

The "Big Injun" gives good satisfaction. It will be the leading Plow when it is better known.

Yours truly,

T. J. MCKEE.

No. 197.

ONTARIO, N. Y., May 15, 1888.

The Gale Plows give the best of satisfaction. The "Big Injun" Sulky cannot be beat. For durability, ease of handling, both for man and team. Quality of work, as well as variety. Where you find a man who has the "Big Injun" you CANNOT GET HIM TO CHANGE FOR ANOTHER AT ANY PRICE, that is if he could not buy another.

Yours truly,

W. E. VAUGHAN.

No. 198.

Has friends everywhere.

I have sold a few of your "Big Injun" Plows. They give general satisfaction. Have sold quite a number of your Walking Plows. They give the best of satisfaction, wear well and have many warm friends.

Yours truly,

WALTER POWELL.

The Gale Plows are driving out all other Plows.

No. 199.

FAYETTE, N. Y., April 30, 1888.

I would say the "Big Injun" is the finest Sulky Plow I ever used, and its work is perfection. The Gale Walkers are giving good satisfaction, and are driving out all other makes.

Yours truly,

S. H. KRONINGER.

No. 200.

Do not fail to make a sale, every time.

Am very much pleased with the "Big Injun" Sulky Plows. I have not failed to make a sale every time I have put one in the field. Some have bought without trying them, but have taken them on their merits. Their lightness of draught and simplicity of construction, and ease of

Albion, Michigan, U. S. A.

handling, cannot fail to place them at the head of Sulky Plows. I have offered to put them in the field against all comers, but have found no chance.

Yours truly,

E. X. KENT.

The more I use it, the better I like it.

No. 201.

GLOVERSVILLE, N. Y., May 10, 1888.

I am using one of your "Big Injun" Sulky Plows, and the more I use it the better I like it. All I have sold are giving the best of satisfaction.

Yours truly,

H. HOWLAND.

They have yet to make a plow to equal the Gale.

No. 202.

NEWARK, N. Y., April 28, 1888.

I can say that they have yet to build a plow equal to the Gale, in turning under rough stuff. This season my customers have yet to bring back a plow. I always let a customer satisfy himself whether he wants to keep his plow or not.

Yours truly,

CLARENCE M. KELLY.

No Farm implement so near perfection.

No. 203.

STONY FORD, N. Y., May 2, 1888.

Am a farmer myself, and wanted a plow for use on my farm, and I took pains to inform myself as to the strong and weak points of about ten of the leading makes of sulky plows. The "Big Injun" is my choice, for quality of work done by it can't be excelled, and for ease of handling it is far ahead. I never handled any farm implement that was as near perfection. The first farmer wishing to have a plow, who came to see it, after watching my "Big Injun" work for about twenty minutes, bought its mate and took it home with him, "that is what talks."

Yours truly,

C. A. McMONAGLE.

A third more work than a Walking Plow.

No. 204.

EAST PALMYRA, N. Y., May 12, 1888.

I think the "Big Injun" is the best Sulky Plow I ever used. It will do more and better work in all kinds of soil, and its work is complete. In stony ground it will do a third more work than a walking plow. The "Big Injun" is the boss.

Yours truly,

JOHN B. SHEAR.

PENNSYLVANIA.

Thoroughly tested and have never failed.

No. 205.

NORTH EAST, PA., June 5, 1888.

The "Big Injun" Sulky Plows that we purchased of you this spring, are giving the best of satisfaction. They have been thoroughly tested in heavy sod and stubble, and have never failed to do good work. We have no hesitancy in pronouncing them the most perfect Sulky Plows that we have ever seen, and bespeak for them a large sale in this vicinity.

Yours truly,

BELKNAP & GRAHAM.

Cannot recommend the "Big Injun" too highly.

No. 206.

NORTH EAST, PA., June 5, 1888.

BELKNAP & GRAHAM, AGENTS GALE MANUFACTURING CO.

Gentlemen:—Having tried three Sulky Plows I had become pretty thoroughly disgusted with sulky plows in general. This spring I had a very tough and heavy sod to turn over, which had not been broken for five years, and it required considerable persuasion before I would allow a "Big Injun" Sulky Plow to enter my field, but I am free to confess, that one or two hours plowing completely converted me and I bought the "Big Injun" then and there. I am better pleased with it every day I use it, and if I couldn't get another would not take twice its cost for it. My little boy, twelve years old, has plowed with it several days, and can do as good work as a man with it. I cannot recommend the "Big Injun" Sulky Plow too highly.

Yours truly,

JOHN A. STONE.

Sells without any trouble.

No. 207.

LEWISBURG, PA., May 8, 1888.

The Gale Plow gives good satisfaction, and sells without any trouble, and satisfies all the farmers who use them.

A. J. LESHER.

Unsolicited opinions.

No. 208.

MILLMONT, April 30, 1888.

The Gale "Big Injun" Sulky Plow is the most complete, the best adapted, easiest controlled, lightest running Sulky Plow (all things considered) that I ever saw. This is also the general expression of every person who has seen it work. Even the farmers who are using other sulky plows consider the "Big Injun" better than theirs. These are unsolicited expressions of the mildest forms, as given me. Your Walking Plows have proved a success and give perfect satisfaction.

Yours truly,

D. H. ROYER.

Gale Manufacturing Co..

Fourteen Gale Plows on one farm.

No. 209.

ERIE, PA., May 4, 1888.

I will say that I have sold the Gale Plows for more than four years, and they give good satisfaction. I sold, to be used on one farm, fourteen Gale Plows and they are well pleased with them, and recommend them to others.

Yours truly,

A. S. PINNEY.

It excels all as a sod turner.

No. 210.

GALITZIN, PA., April 30, 1888.

I have handled the Gale Walkers this spring, and all parties who are using them speak in the highest terms. All say, for durability, easy running, and turning sod it excels all others.

Yours truly,

G. W. SHIFFLER.

The best Sulky Plow on earth.

No. 211.

EASTON, PA., April 30, 1888.

I have used and sold the Gale Plows for the past twelve years, and, in my opinion, they stand without an equal. The "Big Injun" we started in a very stony piece of sod, and it did the work in the most satisfactory manner. I think it the best Sulky Plow on earth.

Yours truly,

ENOS OTT.

Not outrivalled in this section.

No. 212.

BOYERS, PA., June, 5, 1888.

I have used your "Big Injun" Sulky Plow, which is not outrivalled by any plow that I have seen working in this section.

Yours truly,

WM. MABOLD.

MISSOURI.

The true principle for a Riding Plow.

No. 213.

NEOSHO, MO., June 15, 1888.

The "Big Injun" gives good satisfaction in this vicinity. We like the Plow better than any we have sold. It has the true principle of a Riding Plow, to run easy and do nice work.

Yours truly,

PRICE & CAMPBELL.

The best plow on the market.

No. 214.

MARIONVILLE, MO., June 18, 1888.

So far my experience with the "Big Injun" has been very satisfactory. The parties using them are very much pleased with their success. I expect a large trade the coming season. I consider it the best Sulky Plow on the market.

Yours truly,

J. T. R. LADD.

Turns a square corner and gives good satisfaction.

No. 215.

CHILLICOTHE, MO., June 4, 1888.

We consider the "Big Injun" a good Sulky Plow. It turns a square corner accurately, and does good work. We have sold several, and they are giving good satisfaction.

Yours truly,

YOUNG & IRWIN.

Is the coming Sulky.

No. 216.

FAYETTE, MO., May 3, 1888.

We think the "Big Injun" Plow is the coming Sulky of this county. Its simplicity, ease of management, and lightness of draught, will commend it to anyone in want of a Sulky Plow.

Yours truly,

BOUGHNER, FOLSON & SMITH.

The "Big Injun" will take a front pew.

No. 217.

SEDALIA, MO., April 30, 1888.

The Gale Sulky Plow we sold has given entire satisfaction. All who have seen it work speak words of praise for the "Big Injun," and should our farmers turn to Sulky Plows again, we feel sure the "Big Injun" will occupy a front pew.

Yours truly,

THE McCORMICK HARVESTING MACHINE CO.

Think the Gale Plows are the best.

No. 218.

BILLINGS, MO., April 30, 1888.

I think the Gale Plows are the best manufactured.

Yours truly,

JOSEPH MEYERS.

A first-class Sulky Plow.

No. 219.

CUBA, MO., April 30, 1888.

I can say that the "Big Injun" is pronounced by all our farmers, as a first-class Sulky Plow. From my own experience I think it the best Sulky Plow on the market. The principles on which it is constructed I believe to be correct. All things considered, I think it the best Sulky Plow I ever saw.

Yours truly,

A. M. MONROE.

Albion, Michigan, U. S. A.

Wonder worker.

No. 220.

NEVADA, MO., May 5, 1888.
We regard the "Big Injun" as standing at the head of Sulky Plows, and destined to work wonders in the Sulky Plow trade.

Yours truly, W. G. BRATTON & CO.

Less complicated than any other Sulky.

No. 221.

JACKSON, MO., May 21, 1888.
I have examined the Sulky Plow shipped me and find that it is the easiest handled, and less complicated than any other Sulky Plow I have sold. Our best farmers are quite taken with it, and I expect to sell several here this fall.

Yours truly, SAMUEL D. WILLIAMS.

The demand for Gale Plows is increasing.

No. 222.

BILLINGS, MO., May 1, 1888.
The Gale Plows we sold have given entire satisfaction. As their qualities are becoming better known the demand for them is increasing all the time.

Yours truly, WM. THOMPSON.

We buy in car load lots and sell 'em.

No. 223.

NORTH SPRINGFIELD, MO., June 5, 1888.
We have been handling Gale Plows in car load lots for several years. Have sold and delivered as many as seventy-five plows in a day at retail, all of which have given general satisfaction.

Yours truly, PARCE, GRAY & BURLINGAME.

As usual.

No. 224.

ST. ALBANS, VT., June 5, 1888.
The Gale Plows are giving entire satisfaction.

Yours truly, HALE & BURGESS.

The "Big Injun" is crowding other Sulkies out.

No. 225.

MILWAUKEE, WIS., May 5, 1888.
We have sold quite a number of your "Big Injun" Sulky Plows in localities where other Sulkies have had a good reputation, but owing to the simplicity, ease of management, and perfect work of the "Big Injun" it is taking the lead of all plows manufactured, and it is acknowledged by dealers, farmers, and some competitors, to be the best Sulky Plow on the market.

Yours truly, DORSCH & HIRSCH.

The leading plow where others formerly had the trade.

No. 226.

LOS ANGELES, CAL., June 8, 1888.
We have handled your Plows for over four years and find they are far superior to other makes in finish, material, and lightness of draught. We can safely state, that the Gale is the leading Plow. The sample "Big Injun" we have out, we sold on trial, and the customer who is also using another make of Sulky, would not part with the "Big Injun" for six of any other Sulky Plow made. We anticipate a good trade on them this fall.

Yours truly, RICHARDSON KIMBALL CO.

The Gale does the best work.

No. 227.

PORTLAND, ORE., May 5, 1888.
We have put out several of your "Big Injun" Plows this Spring, and no customer having made complaint, we take it for granted they give entire satisfaction. Only a few days ago, a farmer who had used both the Gale and other Plows, says the "Gale" does the best work and is stronger than any Plow he ever used.

Yours truly, THE MITCHELL AND LEWIS CO.

The "Big Injun" the easiest running Sulky.

No. 228.

MISSOULA, M. T., May 5, 1888.
We are pleased to state that the Gale Plow is giving very good satisfaction in our section of the country, and farmers who have used them claim they are second to none. The "Big Injun" has proven to be the handiest and as easy a running Sulky Plow that has ever been used in this country.

Yours truly, MISSOULA MERCANTILE CO.

Plowed seventy acres with four points.

No. 229.

EDWARDSBURG, MICH., Nov. 11, 1887.
I purchased of your agent at Edwardsburg, this season, one of your "Big Injun" Sulky Plows, with a No. 15, A bottom, and am well pleased with it. I plowed seventy acres of stony land (forty acres of it was corn stubble that had not been turned), and the most of it was plowed when the ground was so dry, my neighbors could not plow with hand plows. I have used your Plows for three years and can safely say that the "Big Injun" runs with less draught than a hand plow of the same size. It is the nicest plow to operate I ever saw. My boy, fifteen years old, did most

Gale Manufacturing Co.,

of the plowing, and he plowed in ground where no man could have plowed with a hand plow, and did good work. It is the sleekest thing at the corners I ever saw. The seventy acres were plowed with only four points.

Yours truly,

WM. H. SMITH.

TENNESSEE.

Well pleased.

No. 230.

COOKVILLE, TENN., June 21, 1888.

We are well pleased with the "Big Injun" Sulky Plows.

Yours truly,

J. C. FREEZE & SON.

Best and most complete Sulky Plow.

No. 231.

CHATTANOOGA, TENN., June 10, 1888.

I take pleasure in stating that farmers who have seen the "Big Injun" Sulky Plow, are well pleased with it, and all unite in pronouncing it the best and most complete Sulky Plow in the market. I expect to sell eight or ten this fall, and possibly more. The Gale Walking Plows are giving perfect satisfaction wherever they are used, and are liked better than any other plow in the market. Farmers who use them are loud in their praise of the plow, and say they never expect to use any other plow as long as they can procure the Gale.

Yours truly, F. H. WOODWORTH.

I pronounce it a good one.

No. 232.

WOODBURY, TENN., June 3, 1888.

I have tried the "Big Injun" Sulky Plow and it works all right. I pronounce it a good one.

Yours truly,

J. A. H. THOMPSON.

NEW JERSEY.

Sold seven "Big Injuns."

No. 233.

BRIDGETON, N. J., April 30, 1888.

We have sold seven "Big Injun" Sulky Plows this spring, and they have given entire satisfaction, so much so, that we received spot cash for four of them before leaving the field. We have been selling sulky plows for the last five years, and, for convenience of handling, the "Big Injun" beats them all.

Yours truly,

D. BACON & SON.

Lighter draught and does better work than any other.

No. 234.

BOONTON, N. J., May 24, 1888.

I would say that in my judgment the "Big Injun" is the best Sulky Plow that I have seen. I bought a sulky last year, but since I tried the "Big Injun" I have not used the other, and would be glad to sell it for half price. The "Big Injun" is lighter draught, easier to handle and will do better plowing, and it is a Sulky that I can recommend to any farmer who wants to buy a sulky plow.

Yours truly, EMMONS DECKER.

The "Big Injun" is far ahead.

No. 235.

HIGHTSOWN, N. J., May 2, 1888.

I bought two "Big Injuns" this spring and am very much pleased with them. Everybody speaks well of them, and likes the work they do. For simplicity, durability, and practical working, I consider the "Big Injun" far ahead of any sulky plow I ever saw.

Yours truly,

HENRY A. NORTON.

The "Big Injun" meeting with the usual success.

No. 236.

ELMER, N. J., June 10, 1888.

Your "Big Injun" Plows are meeting with success in this locality. We have some of them out working, and they are giving entire satisfaction. Wishing you success.

Yours truly,

E. GARRISON.

Easy to handle and gives universal satisfaction.

No. 237.

JACKSONVILLE, N. J., June 5, 1888.

I have been selling your Gale Plows for some years, and they give universal satisfaction. I like the appearance of the "Big Injun," especially its easy handling device as compared with others.

Yours truly,

CHARLES A. KAING.

Will sell where no other Sulky Plow will sell.

No. 238.

HARBOURTON, N. J., May 2, 1888.

The "Big Injun" is an eminent success. It will sell where no other sulky plow will sell. I have sold them to parties who talked everything else but sulky plows. I have heard several farmers say that it is the only Sulky Plow they ever saw that they would have. It is the easiest to work, most simple in construction, and the lightest draught plow on earth. Your Walking Plows are giving satisfaction. I could write a book of testimonies praising your Plows.

Yours truly,

SAMUEL P. HUNT.

RULES OF BUSINESS.

All contracts made with fairness and liberality, and held to be strictly binding on both parties when made.

A clear Shipping Receipt for goods relieves us of all responsibility, and places it with carriers.

Claims for Shortage or Damage must be made within *five days* after receipt of goods.

The prices given are for goods in store. Drayage, and Racking of cars when necessary, always charged.

Goods not in stock when order is received will be shipped on their arrival, unless we are otherwise directed in order.

We warrant goods only against breakage caused by *manifest defects* in material, unless by special written agreement.

Insurance on goods shipped by river will be charged at usual rates.

No goods furnished on commission.

We warrant all Implements to do "good work" for which they are adapted ; but never send goods "on trial."

Right-hand Plows always sent, unless otherwise ordered.

TERMS.

Cash with order, unless by special agreement.

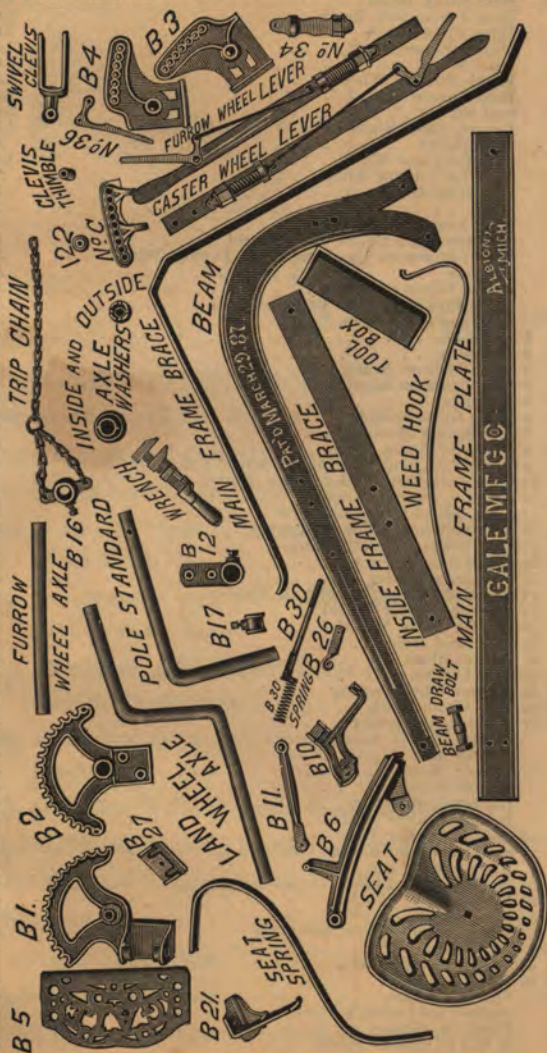
All bills payable with exchange. Express remittances must be prepaid.

Notes required in settlement for all *time sales*.

All past-due Notes and Accounts subject to interest from maturity, at highest legal rates.

Albion, Michigan, U. S. A.

REPAIRS TO SULKY PLOWS.



Gale Manufacturing Co.

PRICE LIST OF REPAIRS AND PARTS TO SULKY.

Always Say in Ordering if for Right or Left Hand.

	Steel Sulky Beam	\$ 4.20
	Main Frame Side Beam	2.64
	Main Frame Arch	3.00
	Middle Frame Piece	1.50
	Land Wheel	3.00
	Front Furrow Wheel	2.52
	Rear Furrow Wheel	2.10
	Seat Spring	2.00
	Lever, Each, Right and Left Hand, Complete	1.50
	Trip Chains	.60
	Axle for Land Wheel	1.50
	Axle for Furrow Wheel	.75
	Pole Standard	1.50
	Seat	1.25
	Tool Box	.60
	Cast Spool or Axle for Rear Wheel	.30
	Wheel Boxes for Land and Large Furrow Wheel	.30
	Clevis G	.60
	Swivel Clevis Complete	.60
	Front End Steel Draw Bolt and Nuts	.75
	Bolts and Set Screws, Each	.12
B 1	Malleable	1.05
B 2	Malleable	.75
B 3	Side Clevis on Beam, L H	.60
B 4	Side Clevis on Beam, R. H	.60
B 5	Foot Rest	.60
B 6	Beam Gripe or Slide	1.05
B 7	Seat Spring Holder	.75
B 8	Circle for Castor Wheel	.60
B 9	Casting for Rear End Furrow Wheel Axle	.30
B 10	Spring and Dog Holder Castor Wheel	.60
B 11	Crank to Furrow Wheel	.30
B 12	Land Wheel Gripe for Lever	.60
B 13	Furrow Wheel Gripe for Lever	.60
B 15	O. S. Rolling Coulter Shank	.30
B 16	Trip Chain Evener	.30
B 17	Pole Iron Holder	.30
B 18	Forward Furrow Wheel Axle Holder	.75
B 19	Yoke for Castor Wheel	1.50
B 20	Dog for Castor Wheel	.30
B 21	Foot Rest Holder	.30
B 22	Jointer Block	.30
B 23	Pole Casting	.75
B 24	Furrow Wheel Casting	1.05
B 26	Trip Chain Hook	.15
B 27	Weed Hook Holder	.24
	Jointer Rigs	2.00
	Jointer Arm	1.50
	Jointer Mold	.45
	Jointer Point	.20
	Rolling Coulter Rig	4.00
	Rolling Coulter Blade	2.25
B 45	Rolling Coulter Yoke	1.05
	Steel Shank for Rolling Coulter	1.05
	Knee Coulter Rig	1.50
	Knee Coulter Blade	1.25
B 28	Knee Coulter Block	.20
	Weed Hook, Complete	1.05
	Wrench Hook Screw, Complete	.60
No.	122 Washer	.05
B 34	Lever Spring Slide	.30
B 36	Latch for Lever	.15
	Clevis Thimble	.05
	Scraper for Castor Wheel	.75
	Point for Scraper	.25
	R. C. 1 R. Coulter Block	.30
	R. C. 2 R Coulter Block	.30

(Continued on Next Page.)

Albion, Michigan, U. S. A.

(Price List of Repairs and Parts to Sulky, Concluded.)

Rolling Coulter Cones, pair	\$0.20
Rolling Coulter Sides or Axles	.50
Spring on B 30 Casting	.10
Pole	2.00
Neck-yoke	1.00
Tripletrees, Complete	4.00
Evener, Large	.75
Doubletrees, Small	.60
Singletrees	.35
Small Clevises	.30
Inside Axle Washer	.25
Outside Axle Washer	.15
Spring Keys	.05
Lever Springs	.10
Bolts, All Other Kinds	.10

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Directions for Adjusting the "Big Injun" Three-wheeled Sulky Plow—Right-hand.

In setting up and using the plow, have the forward Furrow Wheel run in line about three inches "Out" from the inner edge of Furrow, always keeping this wheel straight with frame.

Adjust the Furrow Wheel Lever (Right-hand Lever when sitting on the seat of the Plow), not lower than in the third notch. When the plow is in the ground, plowing the desired depth, be sure that the entire frame is level, then, should you desire to plow deeper, lower the plow bottom with the Right-hand Lever, and raise the Land Wheel. Make the traces of your harness as long, and put the front end of the pole as high, as possible. To adjust the plow for three horses put the Pole Casting on the forward Furrow Wheel Standard with the figure 3 on top. For two horses have the casting with the figure 2 on top. To adjust the width of the cut of the plow, adjust whiffletree clevis the same as you do in a Walking Plow.

To Adjust a Left-hand Sulky Plow,

use the above directions with the words "Left-hand" where it is "Right-hand," and "Right-hand" where it is printed "Left-hand."

When the "Big Injun" sets level, the back end of Landside should be $1\frac{1}{4}$ inches up from *bottom of Furrow*.